



**Steps to Healthier Living™**

# ***Self-Management Resource Center***

*Evidence-Based Self-Management Programs Originally  
developed at Stanford University*

## **Implementation and Fidelity Manual**



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Self-Management Resource Center





## ***Self-Management Resource Center***

# Implementation and Fidelity Manual

*This manual may be used to guide implementation  
and fidelity for any SMRC Self-Management Program*

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# SECTION I: Introduction

## Who should use this manual?

Welcome to the 2026 *Self-Management Resource Center (SMRC) Implementation and Fidelity Manual*. This manual is designed to be used by all those involved with SMRC workshops (program administrators, program coordinators, Master Trainers, and Leaders). It replaces all previous fidelity and implementation manuals.

## How to use this manual

This manual is a reference tool. You can use the sections in any order you wish. If you are using this online, go to the Table of Contents and click on any topic to bring you directly to that topic. This will save lots of scrolling.

→ *Please try to look up answers yourself before contacting SMRC!*

The first part of each topic will discuss things you might think about as you are implementing SMRC programs. This will be followed by the fidelity standards for that topic. These are not just suggestions. They are what you **MUST** do to be in program compliance. Before going further, we want to say a bit more about fidelity.

## What is fidelity and why?

All SMRC programs are evidence-based. In evaluation studies, participants improved health status, health behaviors and sometimes lowered their health care utilization. You can find references to these articles at:

<https://selfmanagementresource.com/resources/bibliography/>

Program delivery that is not true to the original design decreases the likelihood that you will get similar outcomes. If you do not offer the program as it is written and as it was evaluated, you might cause harm. Here are some of the problems caused by poor fidelity.

- Harm to participants
- Lower completion rates
- Increased costs

## Quick Links for This Section

[Who should use this Manual?](#)

[How to use this manual](#)

[What is fidelity and why?](#)

[Who created this manual?](#)

[How can I help?](#)

[Definitions: Programs](#)

[Definitions: Evidence-Based](#)

[Definitions: Roles](#)

[Definitions: Trainer- and Leader-related](#)

[Definitions: Training](#)

- Harm to organization reputation
- Harm to the reputation of SMRC programs
- Unhappy Leaders and staff
- Loss of Leaders and staff
- Loss of funding
- Wasted investment of time and resources
- Unwelcome research results

The bottom line is that if you want outcomes similar to those obtained in the more than 50 studies using SMRC programs, then fidelity is a must. By the way, there are a few studies that showed no benefit to participants. In almost all those cases, the people doing the study insisted on changing the program or how the program was taught.

## Who created this manual?

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This manual is the result of many years of SMRC staff listening to and working with organizations offering our programs and funders. As we learn more, we revise. This 2026 manual is the result.

## How can I help?

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If you have a good idea, see anything that needs clarification, something does not work, or something works extremely well, let us know. If you absolutely cannot meet a fidelity standard send us an email. Sometimes we can find a solution.

[SMRC@selfmanagementresource.com](mailto:SMRC@selfmanagementresource.com)

## Definitions

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**SMRC Programs** (links to program's web page provided)

- [CDSMP](#) – Chronic Disease Self-Management Program
- [Tomando Control de su Salud](#) – Spanish Chronic Disease Self-Management Program
- [wCDSMP](#) – Workplace Chronic Disease Self-Management Program
- [BCBH](#) – Better Choices, Better Health (asynchronous online CDSMP; also, sometimes used by organizations as a name for the virtual or in-person CDSMP)

- [DSMP](#) – Diabetes Self-Management Program
- [Programa de Manejo Personal de la Diabetes](#) – Spanish Diabetes Self-Management Program
- [CPSMP](#) – Chronic Pain Self-Management Program
- [Programa de Manejo Personal del Dolor Crónico](#) – Spanish Chronic Pain Self-Management Program
- [CTS](#) – Cancer: Thriving and Surviving Program
- [Cáncer: Triunfando y Sobreviviendo](#) – Spanish Cancer: Thriving and Surviving Program
- [BBC](#) – Building Better Caregivers Program
- [Convertirse en Mejores Cuidadores](#) – Spanish Building Better Caregivers Program
- [AWHIV](#) – Aging Well with HIV Program – replaces the former PSMP (Positive Self-Management Program)
- [Envejecer bien con VIH](#) – Spanish Aging Well with HIV; replaces the former Vivir Más Sano con VIH (Spanish Positive Self-Management Program for HIV)
- [Tool Kit](#) – This refers to any of the above programs that are given in shorter sessions (1-1.5-hour six weekly sessions) by conference call, virtually or in-person, and include the full Tool Kit (book, exercise MP3, relaxation MP3, self-test, and tip sheets) for the appropriate program.

**Evidence Based Programs (EBPs)** have many definitions. “EBPs are programs that have been rigorously tested in controlled settings, proven effective, and translated into practical models”.

**License** is a legal document between your organization and SMRC giving your organization the right to offer SMRC workshops. **No workshops can be offered without a license.**

## Role Definitions

- **Participant:** Someone who takes a SMRC workshop.
- **Leader (Facilitator):** Someone who facilitates an SMRC workshop for participants.

- **Master Trainer (MT):** Someone who trains Leaders. All MTs are also Leaders.
- **T-Trainer (TT):** Someone who trains Master Trainers. All TTs are also Master Trainers and Leaders. SMRC only approves T-Trainers for languages other than English or Spanish. For more information contact SMRC.
- **Technical Person:** Someone who runs the technical side of a virtual training or workshop during a webinar.
- **Program Coordinator:** The person at a specific agency who is responsible for managing workshops and local Leader trainings. The person is often also responsible for submitting the agency's annual licensing report and overseeing program fidelity.
- **Licensee Responsible Party:** The person at the agency who is the signer of the license agreement and ultimately responsible for maintaining the agreement's requirements. This is also the contact person for the program listed in our documents.

## Trainer- and Leader-Related Definitions

- **Active:** An "active" Leader or Master Trainer is one who has successfully completed training in a program and met the facilitation requirements due within the initial 12 months after that training date. Active status is retained separately for each program in which someone has been trained.
- **Certification:** Permission granted by the SMRC to Master Trainers who have completed SMRC Master Training and have been recommended for certification as Master Trainers by the T-Trainers leading the training.

**Leaders are not certified by SMRC.** They are trained by their organizations or through SMRC's virtual Leader training. They are approved as Leaders but then gain and maintain their active status by facilitating workshops for their organization. The organization keeps track of Leader certifications. For Leader and Master Trainer certification guidelines (see [page 133](#)) or [download](#) a PDF of the guidelines.

- **Training Date (mm/dd/yyyy):** This is the date of the last day of the training. This date is usually printed on the Certificate of Completion. MTs receive their certificate from SMRC, and Leaders receive their certificate from the organization offering the training. Leaders must facilitate a workshop within one year of this date and Master Trainers must complete a Leader Training within one year of this date.

- **Annual Reports:** Master Trainers must complete an annual report in January of each year. This can be found in their Member Portal. Licensed organizations must complete an annual report on the anniversary of their license each year.

## Training Definitions

- **Training:** Trainings for Leaders and Master Trainers are offered either virtually or in-person. **“Hybrid” trainings are not permitted.**
- **Leader Training:** An event during which prospective Leaders are trained by two Master Trainers.
- **Master Training:** An event during which prospective Master Trainers are trained by two T-Trainers.
- **Cross-Training:** A training event, done either by SMRC through a webinar or by MTs for a licensed organization through an in-person or virtual training, to prepare a Leader or Master Trainer to facilitate a workshop in a program other than that in which they were originally trained. For example, if someone was trained in CDSMP they might be cross-trained in DSMP or CTS. All cross-training for Master Trainers is conducted by SMRC. Leaders can be cross-trained by SMRC or by Master Trainers in their own organization.
- **Update Training:** Approximately every 5-8 years, SMRC updates each program. This includes changing and updating activities and often the books that accompany the program. When a program is significantly changed, all Master Trainers and Leaders must receive update training for the new program. All update training for Master Trainers is conducted by SMRC. Leaders can be updated by SMRC (virtually only) or by local Master Trainers in their own organization.
- **Leader Refresher Training:** A training to refresh a Leader’s facilitation skills for those who have not been able to facilitate a workshop within the required annual period (except for the first year). The refresher training can be offered either in-person by the organization using the SMRC manual, or online through SMRC. Refresher training is facilitated by Master Trainers who have taken SMRC’s Master Trainer Refresher Orientation webinar.



## Section II: Licensing

All organizations using SMRC Programs must have a license. This is a legal requirement.

There are several types of licenses:

### Quick Links for This Section

[Types of Licenses](#)

[SMRC's Intellectual Property](#)

[Fidelity Standards for Licensing](#)

## Types of Licenses

### Program License

A program license grants an organization permission to offer SMRC programs to the public. This license is given to organizations (not to individuals). The licenses are for three years and allow the licensed organization to use any or all the [SMRC programs](#) for which they have trained Leaders (Facilitators). For more details about licenses see the [SMRC website](#).

A copy of the sponsoring organization's license must be in all *Leader's* and *Master Trainer's Manuals*.

All licensees must file an **annual report** (see [page 69](#)) on the anniversary date of their license reporting each year's program activity. Reports are submitted on the SMRC website's Member Portal (login on upper right of [SMRC home page](#)). A downloadable worksheet is available on the Member Portal to help prepare.

### Research License

This license is free and is for use by individuals or organizations that have a funded research project using SMRC intellectual property (see below). Please be advised that all derivatives are owned by SMRC. To obtain the requirements for and a sample of a research license, write to [licensing@selfmanagementresource.com](mailto:licensing@selfmanagementresource.com).

### Translation License

This license is free and allows an individual or organization to translate SMRC intellectual property to a language other than English or Spanish. SMRC retains ownership of all translations or adaptations of its Programs and freely shares such translations with licensed organizations. To obtain a translation license contact [licensing@selfmanagementresource.com](mailto:licensing@selfmanagementresource.com).

## SMRC's Intellectual Property

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Intellectual property is the term applied to inventions, copyrights, and other creative products of human intellect. SMRC's intellectual property includes our manuals and related material (our website, videos, images, text, materials, etc.). These are all original works protected by copyright law. To use, adapt, or share any part of an SMRC manual, for example, without the written permission of SMRC and/or Bull Publishing Company is a violation of copyright law. Posting of SMRC intellectual property on any public or private Internet site without permission is a violation of copyright law. Copyright violations carry penalties for each work and copy. The terms to use our intellectual property are detailed in an organization's license agreement.

Please contact SMRC if you believe that an individual or organization is using SMRC intellectual property in any way without a license.

## Fidelity Standards for Licensing

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1. **A license is required to use SMRC programs and materials.**
2. Using any part of SMRC's intellectual property in any way other than detailed in the license agreement is a violation of SMRC's intellectual property rights and the organization's license agreement, possibly resulting in the loss of the license and rights to use the program(s).
3. Any requested adaptations must be submitted to SMRC and may only be used with SMRC's written permission. All adaptations and derivatives are owned by SMRC. Only the owner of a work or program (SMRC) can grant permission for someone else to create an adaptation or derivative.
4. Unauthorized use by non-licensed organizations can adversely affect SMRC and our licensed organizations; this should be reported to SMRC if known or suspected. Please report any suspected violations to [smrc@selfmanagementresource.com](mailto:smrc@selfmanagementresource.com).

## SECTION III: Getting Started

### Overview of SMRC Programs

Most SMRC programs meet the [U.S. Administration for Community Living's](#) (ACL) highest level of evidence.

This means that they have:

- Been tested in trials using experimental or quasi-experimental designs.
- Been published in a peer-reviewed journal.
- Full translation for use in a community site; and
- Developed dissemination products that are available to the public.

#### Quick Links for This Section

[Overview of SMRC Programs](#)

[How are programs offered?](#)

[What are the durations of workshops?](#)

[What languages are available?](#)

[What is needed to start?](#)

[Budget](#)

[Fidelity Standards for Starting](#)

These programs are effective as documented in one or more studies and do not cause harm. Thousands of people in the United States and around the world have been using all SMRC programs for more than fifteen years. There are also several studies where SMRC programs have been offered not adhering to fidelity standards. These studies have shown that the programs were not effective.

When an organization asks us about using SMRC programs, what we hear most is that “people are different here”. This can mean that their communities have different conditions, represent different races, gender identifications, cultures, or socio-economic status, or speak different languages. Therefore, they immediately want to make changes.

Our response is that over the years, our programs have been used by many different people in many different places and by people who speak different languages. It may be that the people you want to serve are different too. However, we ask that you do not assume that the programs will not work in your community until you have tried them first or at least talked with SMRC staff about what has already been done or what we suggest can be done. Many such assumptions turn out to be incorrect, and it may be that few or no adaptations to our programs are needed. The reason for this is that the programs are self-tailored. This means that each individual chooses what he or she wants to accomplish and is supported by the group.

SMRC offers 6 programs. You can find out more about each of these programs on our [website](#). All these programs are also available in Spanish, and several are available in other languages.

[The Chronic Disease Self-Management Program](#) (CDSMP) and [Tomando control de su salud](#) (Spanish CDSMP) are intended for people with one or more chronic physical or mental health conditions. This program is also offered in a slightly adapted version in both English and Spanish for workplace settings, [Workplace Chronic Disease Self-Management Program](#) (wCDSMP). There is also an [asynchronous web-based version](#) available through Canary Peers in the United States and Vively in Europe.

[Diabetes Self-Management Program](#) (DSMP) is for people with type II diabetes, although people with type I and prediabetes can also attend. [Programa de manejo personal de la diabetes](#) is the Spanish DSMP. These programs meet ADA and AADE standards.

[Chronic Pain Self-Management Program](#) (CPSMP) is for people who have pain lasting 3 or more months. [Programa de manejo personal del dolor crónico](#) is the Spanish translation of the CPSMP.

[Cancer Thriving and Surviving](#) (CTS) is for cancer survivors who are not currently receiving major cancer treatments. [Cáncer: Triunfando y sobreviviendo](#) is a Spanish translation of CTS.

[Aging Well with HIV](#) (AWHIV) is for older people living with HIV. [Envejecer bien con VIH](#) is the Spanish translation of the AWHIV.

[Building Better Caregivers](#) (BBC) is for people who care for adults with any cognitive deficit. BBC is recognized by the Family Caregiver Alliance, the National Alliance of Caregiving, and the Benjamin Rose Institute as meeting the highest level for evidence-based programs for family caregivers. Older Americans' Act Title III-E funds can be used for this program. [Convertirse en mejores cuidadores](#) is a Spanish translation of BBC.

## **How are programs offered? (Modes of Delivery)**

---

Workshops are offered in [4 different ways \(modes\)](#).

- [In-person small groups](#) of 8-14 people (all programs)
- [Virtual small groups](#) of 8-12 people via Zoom or other virtual platforms (all programs)

- [Tool Kit](#) programs which can be offered through the mail, via conference call, virtually or in-person. These workshops are shorter, 45 minutes to about 75 minutes for groups of 3-6 people depending on mode. Each participant must receive a full [Tool Kit](#) available from Bull Publishing Company. English and Spanish languages are available for CDSMP and DSMP; English only for CPSMP and CTS. For the Leader manuals please contact SMRC.
- [Asynchronous \(not in real time\) Internet](#) groups of 20-30 people (Better Choices Better Health (BCBH, which is similar to CDSMP and Building Better Caregivers). These programs are offered by Canary Peers in the United States and Vively in Europe. No other organizations are authorized to create or deliver asynchronous/online programs.

Participant privacy requires that after a program starts, **SMRC programs are not open to the public**. Registration is required and visitors are not allowed without the permission of all workshop participants. If you want someone to observe a session, ask permission from the participants in the previous session. Fidelity monitors are excluded from having to have prior permission.

The following table shows which programs are available in the different modes of delivery.

Workshop	In person	Virtual	Tool kit	Internet: via Canary Health	Internet: via Vively	Spanish	Other Languages
Chronic Disease SM	✓	✓	✓	✓	✓	All (except Canary Internet)	CDSM languages ^ Arabic, Chinese (Traditional), Finnish, Korean, Polish, Ukrainian, Vietnamese
Workplace CDSMP	✓	✓	✓			All (for Tool Kit use English or Spanish CDSMP)	
Diabetes SM	✓	✓	✓			All	Chinese (Traditional), Vietnamese
Chronic Pain SM	✓	✓	✓			All (except Tool Kit)	
Aging Well with HIV		✓				✓	
Cancer Thriving and Surviving	✓	✓	✓			All (except Tool Kit)	
Building Better Caregivers	✓	✓		✓		All (except Internet)	

## What are the durations of program workshops?

---

All the programs are six weeks.

- The in-person and virtual groups meet for 2.5 hours per week.
- The Workplace CDSMP is two one-hour sessions per week
- Tool Kit workshops are 45 minutes to 75 minutes per week, depending on workshop and number of participants.

## What languages are available?

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All programs are available in English and Spanish. Some of the programs are also available in [other languages](#).

## What is needed to start a program?

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We assume that you have already made the decision to offer one or more SMRC programs. To do this you will need (each of these is discussed more fully in their own section of this manual):

- An SMRC [License](#) (see [page 7](#))
- A decision on which program or programs you are going to offer and the modes of delivery (see [page 9](#))
- Program budget (see [page 13](#))
- Personnel to run the program (see [page 19](#))
- Trained Leaders (see [page 20](#))

## What if my organization wants to offer workshop but does not want to hold a license or train leaders?

---

Please call SMRC (650) 242-8040 extension 5 or send SMRC an email. It may be that we can help, although there will be costs.

# Budget

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We cannot tell you the exact implementation costs for SMRC programs. This depends on how many programs you will provide, how well you recruit, and how efficient you are. In the United States, a national figure of \$300-450 per person is the estimated cost. This includes everything: training, materials, coordination, recruiting, registering people, etc.

Here is a list of things you should consider when making a budget:

- Program Coordinator (this may be a part-time or full-time position)
- Person responsible for sustainability of the program (obtaining funding, reporting, etc.). This person can also be the program coordinator.
- Master Trainers (MTs usually get paid for training Leaders). In 2026, they usually get about \$1500-\$2000 each to conduct an entire new Leader training. Not all organizations need Master Trainers. If you plan on training fewer than ten Leaders, less than once a year, you can probably contract with Master Trainers from other organizations to train Leaders for you, send just two Leaders to a training sponsored by another licensed organization that has spaces available, or send Leaders through SMRC's virtual Leader training offered at various times throughout the year. SMRC [fees](#) for virtual Leader training are found on our website. If you have 10-12 people to train, SMRC can also conduct a dedicated training for leaders.
- Training for Master Trainers is available only virtually from SMRC. You can find the prerequisites for this training and the cost on the SMRC website's [training calendar](#).
- Leader training, if conducted as an in-person training, will include costs such as food, room, transportation, materials, recruiting, Leaders' manuals, and participant books for each Leader trainee. Most of these same expenses remain for virtual training except for transportation, food, and room. It generally costs \$1000 to \$1500 to train a Leader.
- Tech support may be necessary if you use a virtual platform.
- Publicity/recruiting
- Participant registration and support
- Leaders may be volunteers or may receive a stipend. This is most usually the minimum wage for your area. (Paying Leaders is often less expensive than having to train new Leaders.)

- Sites for programs (usually donated, but you may have to pay a rental fee for space).
- Materials for participants (should be factored in before implementation). These include a book (available in print, eBook and audio MP3 formats) for every participant. **These materials are not optional.** Costs depend on volume purchased. To determine this contact Bull Publishing at <https://www.bullpub.com/>. If you are using the Tool Kit mode, then each participant must have a [Tool Kit](#), purchased from Bull Publishing. See [page 46](#) for details of materials needed for each workshop.
- Charts (in-person only) are to be used by the Leaders (your organization or the individual leaders make these; directions are in all manuals).
- Evaluation (**not required**) (see [page 60](#))
- [License](#) (see [page 7](#))
- [Update, cross, and refresher training](#) for Leaders and Master Trainers. To get an idea of current costs for these trainings, see <https://selfmanagementresource.com/training/training-fees/>

## Fidelity Standards for Starting a Program

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1. Have a current SMRC License.
2. Have trained Leaders.
3. Have at least a part-time Program Coordinator.

## SECTION IV: Some Thoughts about Diversity

All too often diversity is not considered or is considered later, after many other parts of the program are already in place. Program planning cannot be done well until you know who you

want to serve and have those folks be part of the planning. The disability community says, ***“nothing about us without us”***. This should be true in all program planning. Those that you want to serve should be part of the planning and be represented as part of your staff.

### Quick Links for This Section

[Fidelity Standards for Diversity](#)

Honoring diversity starts with deciding who you want to serve and making a long-term commitment to them. Is it a specific racial or ethnic group? Is it a disease-specific population? Is it a specific language group? Is it people with disabilities? Once you know, you can start learning about these groups or communities. This is necessary, even if you are a member of that group.

One of the most important things to remember is that there is as much diversity within a group as there is across groups. For example, a physician from Bolivia may or may not have much in common with a Mexican farmworker in California. A Serbian living in Canada may or may not be a good person to work with Bosnian refugees. A medical student from China may or may not be the best person to work with an Asian immigrant community. Just because people share some common characteristics (race, ethnicity, language, etc.) with a community does not always mean they can work well in or with that community.

Do not make assumptions, but always ask the people who know, the people you want to serve. Remember we are members of many groups (Intersectionality) and may or may not feel comfortable or confident when working in all these groups. Just take a moment and think about yourself. To which groups do you belong, and with which do you feel most competent and comfortable?

**Commitment and learning:** Working to honor diversity means making a commitment and being willing to learn. The commitment is for years, not months, weeks or just offering one workshop. It means establishing relationships and making friends with members of the community, asking them what you should know as well as reading about the community. It means showing up on Saturday when invited to an acorn festival or other special event or celebration. For some groups it may mean scheduling workshops for evenings or for Sunday afternoons. In short, it means devoting time and energy to learning and being willing to step outside your comfort zone. If these are not things you are willing and able to do, then find someone in your organization who is more comfortable with leading your diversity

efforts. Even if you are comfortable and have the commitment, you still always want to work with partners from the community.

**Finding the right partners** is one of the keys to working successfully with diversity. Start by asking everyone you know and can find in the community of interest. For example, who are Leaders in the elder community and who do older people trust? **Do not stop here.** Next, talk to all these people and ask the same questions. You should have many names of community leaders. Once you have a list of names, look for those that appear the most frequently. These are the people who may make great partners and Leaders. You might ask these folks to be an advisory committee. Or you might hire one of these people to help with your diversity efforts or ask them to be Leaders or to help find Leaders.

By the way, these people whose names you gather may not always be who you expect, such as the usual community, church, or tribal leaders. The community, church, or tribal leaders are important because they are often the gatekeepers. They are the ones that decide if they will support your efforts. However, they are seldom the people to do the work or sit on advisory committees because as community leaders, they are often too busy. Still, you want to keep these gatekeepers informed. Always let them know what you are doing and always ask what you can do for them. If what they ask is not possible, say so. If you make a commitment, be sure to keep it. The two things you want from these gatekeepers are that they, 1) name or appoint people to help you, and 2) support you by introducing you to the community. Always remember that their asking others to work with you is a gift.

**Others want to know if they can trust you:** We all want to know if we can trust each other. This is even more important when you are working in a culture other than your own. It may be that others who have gone before you have done something to undermine trust. This is not your fault, but it is important for you to know and understand; it is also something with which you will need to deal when you work in and with that group or community. In many cultures, showing up on time, dressing appropriately, and doing what you say you are going to do are all ways to gain trust. The problem is that “on time” and “dressing appropriately” may mean different things to different people. If you are invited to an event, go; if you are offered food, eat it; if you encounter silence take a moment to think about it, and accept it. Let others in the group break the silence. These actions help build trust. Trust building is many actions over time, and trust leads to mutual respect.

**Listen, listen, and then listen some more:** As we learn about diversity and work to become more competent in and with diverse groups, we need to listen. This is especially true when facilitating workshops in diverse communities. For example, if someone comments during an activity that they are disrespected by health

professionals, do not ignore the comment. Rather, allow them to explain, then acknowledge their feelings, show empathy, and offer to talk more with them at the break or after the session. You may not be able to solve their problem but letting them know you heard and empathize with them can go a long way. You may also be able to offer them other resources where they can find assistance. If you have a Leader who says they can never facilitate a workshop on Saturday, do not assume that they are guarding their free time. Instead ask why so you know and can respect their wishes. It may be that this is their holy day.

As we listen, we often make assumptions based on our own experiences. In other instances, we are afraid to show our ignorance or afraid that if we ask it will lead to something more complicated or to other problems. Avoiding potentially uncomfortable discussions says a lot about you and your programs. It can cause difficulties and misunderstandings, especially when working with a culture other than your own. The best thing to do if you do not understand, or even if you think you understand, is to ask. This is what it means to be culturally humble. Going back to our workshop example then, a Leader might ask, “Could you tell me more about being disrespected?” This is how we learn. Remember, we do not have to fix the problem or apologize unless we did something wrong, but we do need to acknowledge that this is their reality and take time to listen.

**Avoid Stereotypes:** While there is some truth in some stereotypes, there are also many exceptions and misconceptions. Please note that in this write-up we say nothing about one group of people being like this and another group of people being like that. Remember, just because people share some common characteristics (race, ethnicity, language, etc.) this does not mean they are all the same. Where Leaders often get into trouble is when they use stereotypes and act or say something like: “That is OK, we know that \_\_\_\_are always late.” Or “\_\_\_\_ are so emotional.” A rule of thumb to help avoid stereotyping is to never assign any attribute to a whole group.

**How do I know if things are going wrong?** Some clues that help us know if things are not on track or going well are the following. People who use to call you back or keep in touch do not follow-up or respond to you. People do not show up at meetings. In a group meeting or workshop, everyone is silent. Participants do not show up to the second session. Everyone looks bored. You just have a “feeling” or sense something is not right.

One of the mistakes that people often make when these things happen is to make excuses for them and say that these folks are busy, or maybe just not motivated. These are assumptions; therefore, when these things happen, it is more useful to look at yourself and your Leaders and ask what might have happened and if there is

anything you can do to correct it. If you do not know what happened, ask. This is where partners can be very helpful.

**What to do if things go wrong:** Find out what is happening right away. Reach out and ask your partners or the participants who did not show up again why they did not return. What happened? Then listen. At first there may be silence but eventually you will begin to learn what is happening. Maybe a Leader was not respectful, maybe a cultural norm was unintentionally broken, maybe a participant said something inappropriate to another participant, maybe someone talked when they should have been listening. Also ask what you can do to fix whatever the problem might be and listen to their ideas.

**You made a mistake. Now what?** This discussion assumes that the intent was good, or the mistake was unintentional. As soon as you are aware that you made a mistake or someone points out a mistake, the best thing to do is to admit the mistake, say you were wrong. “What I just said was racist, I am so sorry.” Do not give excuses. Do not try to fix it. It may be that someone will make an excuse for you. You can thank them and say that you just were not thinking. But nevertheless, what you said was harmful to others and still racist. If this happens one time, you will probably be able to resume your plans, and you may have gained some respect by being honest, taking responsibility for your mistake, and apologizing for it.

**You are part of or go to a new organization, and they want to know how they can adapt or change a SMRC program.** First, find out what they want to adapt. Almost always it is using more culturally appropriate examples during the workshop activities. This is allowed. That is why the manual says “say in your own words” over and over again. Sometimes they want to add content, prayer, or other culturally appropriate events. This is also acceptable if, 1) it is appropriate for everyone attending, and 2) this occurs before or after a regular session, not during the session. Sometimes they say that they have lots of changes they want to make. In this case, ask them to write those changes down, send them to you and you can send them on to SMRC for review and a decision.

## **Fidelity Standards for Diversity**

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1. Most of the Leaders should look like and come from communities similar to those of the participants you want to reach.
2. Attention to diversity should be part of training staff, Leaders, and Trainers. Most importantly, it should be something your organization models.

## SECTION V: Staffing and Training

The trick is to have enough staff, not too many staff, and the right staff. All of this depends on the size of your program and the participants you serve.

**SMRC's List Serves:** Administrators and Master Trainers are required to be subscribed to either the Admin (Program Coordinators) or Trainer list serve. SMRC maintains email list serves for our community to encourage communication. The list serves are required because it is through the list serves that SMRC makes important announcements. We also encourage members to ask questions and provide ideas and feedback to each other in this way. If you need to problem-solve or have a great idea to share, this is where to do it! As of 2025, we have over 700 members on our trainer list serve and over 700 on our admin list serve from all over the world. You will be subscribed by SMRC staff but contact [certification@selfmanagementresource.com](mailto:certification@selfmanagementresource.com) for information.

### Quick Links for This Section

[Program Coordinator](#)

[Leaders](#)

[Training Leaders](#)

[Fidelity Checks](#)

[Master Trainers](#)

[Fidelity Standards for Staffing and Training](#)

### Program Coordinator

Each organization needs a Program Coordinator. This person is the decision-maker or main contact in the organization for all things related to program implementation. The Program Coordinator role can be anything from one part-time position to a full-time position with assistants. This is the key person who is responsible for scheduling workshops, advertising workshops, overseeing workshop registration, supervising Leaders, conducting or supervising fidelity checks, collecting and reporting program data to appropriate sources.

Different people may do these jobs, but someone needs to oversee that all the parts are working. It is suggested that the Program Coordinator also be a Leader and maybe a Master Trainer, but this is not required.

**Sustainability:** Someone in the organization needs to be responsible for sustaining the programs. This usually means securing program funding be it from grants, fees, networking with other organizations, or receiving funding from health service providers. The person charged with sustaining the program may be the Program Coordinator or it may be someone else. For more about sustainability see [page 63](#).

## Leaders (Facilitators)

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These are the people who facilitate (teach) the workshops. Every workshop (except phone workshops) **must have two Leaders**, and these Leaders must be trained and approved by Master Trainers. The best Leaders are non-health professionals who come from the same communities as the workshop participants. (These communities may be geographic, ethnic, racial, religious, etc.) It is best if the Leaders also have a chronic condition similar to that of the workshop participants.

### Why use Peer Leaders?

There are many answers but the most important is that they are like the people in their workshops. They are believable, and they have lived experience with the disease or condition. SMRC programs “work” because they increase participants’ confidence in their ability to manage their condition. One of the keys to increasing confidence is seeing someone like yourself who is also managing their condition (a model), not listening to the expert or seeing the perfect example. **Peers may not be experts in the subject matter but if chosen well, they are the experts in the lived experience of the participants.** The subject matter is scripted in the manuals by a team of professional experts. The Leaders do not have to be experts in the workshop content; they just need to know how to deliver it as scripted.

#### Advantages of having peer Leaders

- They have lived experience.
- They are a source for recruiting many more potential Leaders.
- Their availability will expand where and when your programs can be offered.
- They will make your programs more acceptable to the community.
- They are often less expensive than professionals, but they are not free.
- They know their communities and may give you good ideas about recruiting.
- They are less likely to stray from the content and may be better at hearing and understanding the concerns of participants as well as paraphrasing or adapting examples in the content, making it more relevant and meaningful to participants of a similar background.

## Disadvantages of having peer Leaders

- They may be less reliable than paid staff or professionals.
- If they are not happy, they quit.
- They may not look or talk like people with whom you usually work (this may also be an advantage).
- They may ask uncomfortable questions.
- They are not free. They require supervision, and deserve recognition, appreciation, and some type of compensation for their efforts.

## How many Leaders do you need?

To assess your personnel needs:

1. Determine how many people you will serve each year.
2. Determine the number of workshops you will need to offer to reach this number. The chart below will help.

Ranges of Participants Beginning a Workshop	Minimum	Maximum
Workshops - urban and highly populated areas	10	12, 14*
Workshops – rural and low populated areas	8	12, 14*
Virtual Internet based workshops	8	12
Tool Kit workshops	3	6
*12 recommended, no more than 14		

These ranges are determined based on experience. If workshops are too big, they take more time and are difficult for Leaders to manage. If they are too small, they tend to fall apart. All workshops except Tool Kit require 2 Leaders at all sessions. The Tool Kit workshops may be conducted with 1 Leader. They are shorter because they have less content and fewer participants.

3. Determine the number of Leaders you will need to facilitate these workshops. For example, to serve 100 people in-person or virtually, plan on 10 workshops. You need 10-20 Leaders depending on if Leaders facilitate once or twice a year. (10-14 workshops with 2 Leaders each)

4. Determine the number of Leaders you have and how many workshops each Leader is willing to facilitate a year, then subtract that from the number needed and you will have an idea of how many new Leaders you may need to train. It is good practice to always have a few extra Leaders but not too many. You want to be able to give every Leader an opportunity to conduct one full workshop at least once a year. They cannot keep their certification as Leaders without doing this.
5. Do you have Leaders to conduct workshops for the population you wish to serve? It may be that you have no Spanish-speaking Leaders, few Black or male Leaders, or no Asian or Native American Leaders, and you do not know if you have Leaders from the LGBTQ+ communities. It may be you have great Leaders for CDSMP but none of them have ever been caregivers, so you may need at least some new Leaders if you want to offer BBC. If you wish to serve these communities well, then you must have Leaders from these communities.

## Recruiting Leaders

Leaders are usually peers (nonprofessionals), who are like those in their workshops. They always (except with Tool Kit programs) facilitate in pairs. **Finding sites and recruiting participants is not part of being a Leader.** Asking Leaders to do these tasks is a key factor in Leader burn out. If you want Leaders to do these tasks, pay them.

**Similarity to participants is a key to successful programs.** In choosing Leaders there are many considerations.

- Lived experience with the condition.
- Like the people in their workshops (race, ethnicity, religion, community in which they live, language, gender).
- Ability to read the Leader's manual in the language they will be facilitating.
- Have successfully completed Leader training (see [page 24](#)). If facilitating using technology, familiarity with and access to the required technology (a computer or laptop, camera, internet connection).
- Willingness to conduct the workshops in off-hours (evenings and weekends).

Concentrate on recruiting Leaders who are like the people in their workshops, and if possible, from the same community. Keep an ongoing list of people who are interested and with whom you have talked. Recruiting is an ongoing effort. **It does not start just a month before training.**

When recruiting, you want names and contact information. You might also ask in what geographic areas they are willing to facilitate and in what modes. If you are doing remote training, or if they will be facilitating virtually, they must have a computer, or laptop, with a camera. **Mobile phones and tablets are not acceptable.**

In a group, **do not ask people to sign something at the door if they are interested.** Very few will do this. Rather, as you are speaking, pass a clipboard with a signup sheet among the group and then collect it after the meeting. If the gathering is large, pass around several clipboards. The equivalent in a virtual format is to ask them to leave contact information in the chat. Or in the chat send a link to an easy questionnaire. What you want are the names of people you can then contact and interview.

If your program has a website, put up a page with information about the need for Leaders and let people leave their contact information online. Send out a Leader job description announcement in your regular publicity and see what comes in. When someone shows interest, 1) send them details about training, and 2) give them a call. The phone call is key to answering their questions and for you to check out the person to be sure this is someone you might want as a Leader.

It is best to have a written Leader job description. One of the major reasons why organizations lose Leaders during or shortly after training is that those Leaders did not fully understand what they were signing up for.

One caution: do not decide that someone is not Leader material just because the person is not like you. The opposite is true as well. Do not assume someone is Leader material because they are like you. If they meet the criteria, offer them training. The training is where you find out if someone can be a Leader or not. Remember that not all Leaders can facilitate in all communities.

- Look around you. You probably know people who would make good Leaders. Maybe they go to your church, are friends at work, or are neighbors. They could be clients or members of a service organization.
- Post the opportunity to become a Leader at your local volunteer bureau, senior center, and, if available, online at sites such as neighborhood lists and your organization's Facebook page.
- Talk with people in ongoing support groups.
- As you give talks in the community on any subject, mention this opportunity and take the names of people who might be interested.

- Post a notice in the newsletters of voluntary health organizations such as the Arthritis Foundation, American Heart Association, American Diabetes Association, etc.
- Many local newspapers run free classified ads for volunteers. **This is especially helpful in rural areas.**
- Ask health professionals to ask their favorite patients.
- Post notices in neighborhood newsletters and health clubs.
- If you live in a rural area, see if you can get a public service announcement on the farm report or any other program that you know is listened to by the folks you want to recruit. Local newspapers are also good for recruiting in rural areas.
- Ask your Leaders to watch for people in their workshops who they think might make good Leaders. Once these folks are identified, have the Leader approach them with the idea and if they are interested, call them, and ask if they would be interested.

## Training Leaders

### Before Leader training:

- Talk with every person coming to training to clarify expectations and answer questions. Be sure that everyone coming to a virtual training understands that they must have a computer, audio, camera and reliable internet and are expected to be on screen for the whole training.
- Have each person accepted for training sign a Leader agreement (memorandum of understanding – MOU). This is developed by your organization. Among other things, this agreement must include the following information. *“I understand that the manuals used in the training and implementation of Self-Management Resource Center programs are copyrighted and may not be passed to others in any format without permission from SMRC. Only licensed organizations may use SMRC materials. SMRC@selfmanagementresource.com.”*
- Send each Leader trainee a detailed description of training, hours, and what will be expected.
- **Virtual training cannot be done with a cell phone or tablet.**

## **In-person Leader training must have all the following:**

- **Two active, certified Master Trainers** - Master Trainers can come from your organization or be hired from other organizations. For a list of active Master Trainers, contact SMRC at [training@selfmanagementresource.com](mailto:training@selfmanagementresource.com). Be sure to specify for which SMRC program(s) you want the Leader training. You can also post your need for MTs on the MT list serve.
- In-person Master Trainer **manual** for each Trainer. Master Trainers can download Master Trainer manuals from their Member Portal. The Master Trainer is responsible for making sure that the manual is the most recent version. The most manual dates are listed on the website in the [Resources section](#).
- **A room** big enough to comfortably accommodate 8-14 trainees plus two trainers. People can sit in a circle or open “U” square, hopefully with tables in front of them. Comfortable chairs are a must. If you do not want to sit in a chair for six hours a day, neither will your trainees. **Classroom or lecture style seating is not acceptable.**
- **Break out space** for practice teaching on days 2 and 4. If you are only training 8-12 people, a second room may not be necessary.
- **Equipment/Supplies**
  - A daily roster.
  - **Reusable** name tags for each trainee and Trainer and black felt tip pens.
  - Easel and chart pads (25x30 inches) (63.5x76.2 centimeters) for each room. A complete set **of prepared charts plus duplicates of those charts that are to be posted during all days of the training is necessary**. Instructions on preparing charts are found in Appendix I of all program manuals. **Never use PowerPoint or overheads.**
  - **Why we require Charts**

There are several reasons for this but the most important are:

    - 1) They keep the Leaders on track when giving mini-lectures. By using charts, they do not have to keep looking down at their manuals and more importantly, they know the exact order and what to say without trying to remember or make things up.

- 2) If all the participants cannot read every word it is OK. Everything on the charts is in the book they receive. They need to be told that. Specifically, it is in the reading assignment for each week.
- 3) Having charts means that organizations do not have to arrange technology and that workshops can be offered in places where setting up technology would be difficult.
- 4) Leaders do not need to be trained in technology nor be lost when a computer does not work, the computer cable is too short or a light burns out.
- 5) Many of the charts are referred to many times during a workshop and are posted each week on the walls.

- A whiteboard, chalkboard, or additional easel with blank flip charts.
- Whiteboard markers (dark colors) and eraser.
- Blank flip chart paper and markers for trainees to make their charts for practice teaching.
- CD or MP3 for relaxation exercises (and for the *Moving Easy Program* for the CPSMP Leader training) and equipment to play them.
- Box of tissues.
- Water.
- You may want to consider having snacks.

- **Materials for trainees**

Each participant needs the following (If the training is in Spanish, all materials should be in Spanish). See [page 46](#) for a comprehensive list.

- Training agenda.
- *Workshop Overview and Homework* handout (and other handouts as needed for other SMRC programs).
- Book: *Living a Healthy Life with Chronic Conditions*, **or** *Tomando control de su salud*, **or** *Living a Healthy Life with Chronic Pain*, **or** *Vivir una vida sana con dolor crónico*, **or** *Building Better Caregivers*, depending on program. (Available from [Bull Publishing](#)) Participants taking AWHIV must also have the booklet *Aging Well with HIV*. (Available from [Bull Publishing](#))
- CD or MP3: *Relaxation for Mind and Body* **or** *Relajación para la mente y el*

*cuero* (optional). (Available from [Bull Publishing](#))

- *Leader's Manual* in a loose-leaf binder. Printable digital copies of the *Leader's Manuals* can be downloaded from the Member Portal, and only **by the persons named as the licensee contact or the Program Coordinator in our database**. The Program Coordinator is responsible for making sure that the manual is the most recent version. The manual dates are on the website in the [Resources section](#).
- Those with vision challenges may load the PDF manual on a tablet, where they can enlarge the print.
- Practice teaching assignments, downloadable by Program Coordinator or Master Trainer on the Member Portal.
- Practice teaching Activity Checklists and Feedback Forms, downloadable by Program Coordinator or Master Trainer on the Member Portal.
- On the last day of training:
  - Leader training evaluation forms. There is no set form, and you can evaluate as you like.
  - Leader completion of training certificate. You can make your own certificate, and there is a downloadable template on the Member Portal. New Leaders appreciate this. This acknowledges their participation and completion of the training but does not certify them as Leaders. Certification only happens after they have successfully conducted one complete 6-week in-person or virtual workshop.

### **Virtual Leader training must have all the following:**

- **Two active, certified Master Trainers** - Master trainers can come from your organization or be employed from other organizations. For a list of active Master Trainers, contact SMRC at [training@selfmanagementresource.com](mailto:training@selfmanagementresource.com). Be sure to specify for which SMRC program(s) you want the Leader training.
- Virtual ***Master Trainer Manual*** for each Trainer. Master Trainers can download Master Trainer manuals from the Member Portal. The Master Trainer is responsible for making sure that the manual is the most recent version. The manual dates are on the website in the [Resources section](#).
- ***Virtual Leader's Manual*** for each Trainer. The person named on the organizational license or Program Coordinator can download and print the

virtual *Leader's Manual*. (Please note that this is not the same as the in-person small group manual)

- **Equipment/Supplies**

- **Both workshop PowerPoint slides and Leader training slides**, which replace easel and chart pads. The person named on the organizational license or Program Coordinator can download the workshop slides and the Master Trainer can download the Leader training slides from the website's Member Portal (download the [Guide to Using the SMRC Website](#) for details on using the Member Portal). Workshop slides include **the links** for the exercise practice sessions in the CDSMP and CPSMP trainings only.
- **No whiteboard, chalkboard, or additional easel** is needed, but you will want to use a virtual whiteboard, blank slide, or document to view for brainstorming during virtual training.

- **Materials for Leader trainees**

These are the same as for in-person training but digital copies with a few additional pieces noted below. Books, however, should usually be hard copies. eBooks are also available. These materials are sent and should be received by trainees before the start of the training. They may be sent by mail or as email attachments.

- Information about the required equipment and how to log on.
- Information on how to adjust the view and lighting when using the webcam.
- Digital copy of watermarked *Leader's Manual*. Trainees are sent the manual without the watermark upon successful completion of the training. The Program Coordinator is responsible for making sure that the manual is the most recent version. The manual dates are on the website in the [Resources section](#).
- Practice teaching assignments and contact information for their teaching partner. (Downloadable by Master Trainer on Member Portal)
- Weekly reminder emails from Master Trainers (specified in *Master Trainer's Manual*).
- On the last day of training:
  - Leader training evaluation forms or link to an online survey — there is no set form, and you can evaluate as you like.
  - Leader completion of training certificate. The organization sponsoring

the Leader training may make their own certificate (template also available on the Member Portal). New Leaders appreciate this. The certificate acknowledges their participation and completion of the training but does not certify them as Leaders. Certification only happens after they have successfully conducted one complete 6-week workshop in-person or virtually.

No additional training is required for Leaders who move from one mode of facilitating a workshop to another. It is best if Leaders who are new to a mode facilitate with a Leader experienced in that mode, and to receive another fidelity check (see [page 30](#)) the first time they facilitate in the new mode.

## Monitoring Leaders During Training

The Master Trainers must use certain criteria during Leader training to determine if a trainee should be approved to be a Leader.

- Are trainees on time?
- Do they treat each other with respect and without judgement?
- Do they ask appropriate questions?
- When they are told about a problem or given a suggestion for correction, is there a change in behavior?
- During practice teaching, do trainees follow the manual?
- Can trainees who are professionals leave their professional hat aside and work as peers?
- Have trainees mastered the basic skills of action-planning, feedback, brainstorming, decision-making and problem-solving?

Decisions about who should facilitate workshops following Leader training are made by the Master Trainers. These decisions are based on patterns of behaviors and performance over the whole training. Throughout the training, Master Trainers work with the participants to correct areas of concern. Only in very rare cases of hostile or disrespectful behavior are Leader trainees asked to leave training. If a trainee expresses concern about being a Leader, this can be used to either urge continued participation or agree that maybe this is not the best for them now.

Decisions on who should become certified as a Leader after having conducted their first workshops or remain active after having facilitated more than one workshop, are made by those monitoring the workshop, doing the fidelity check, and the

Program Coordinator. If you have concerns about a leader, do not let them lead workshops.

## Leader Fidelity Checks

Effectiveness of the programs and the safety of the workshop participants rely on following strict fidelity guidelines. Fidelity checks of Leaders are important.

Fidelity checks should be done when a Leader:

- Facilitates for the first time and for the first time in a new mode.
- Yearly for just one mode.
- Anytime there is a concern with their performance as a workshop Leader.

**Fidelity checks are usually conducted by Master Trainers, but a Program Coordinator familiar with the manual and even another experienced Leader can conduct a fidelity check.** A checklist can be used to help with the evaluation. The general skills to be evaluated are the same as those in Leader training, but a more detailed checklist can be found on [page 89](#).

1. Adheres to the curriculum
2. Comes to sessions prepared
3. Facilitates group contributions in the following types of activities:
  - Brainstorming
  - Action Plan Formulation
  - Action Plan Feedback
  - Problem-Solving
  - Decision-Making
4. Handles difficult group dynamics and problem participants
5. Speaks comfortably in front of a group
6. Does not judge people or actions
7. Models activities appropriately
8. Sticks to time / agendas

9. Listens and incorporates feedback given by Master Trainers
10. Works cooperatively with co-Leader

## Obtaining Leader Certification

Newly trained Leaders may obtain one or two separate certifications:

- Certification for the Tool Kit workshops, and/or
- Certification for the in-person and virtual workshops.

For Leaders to be certified in virtual and/or in-person workshop modalities, they must facilitate one complete 6-week (all six 2.5-hour sessions) of either an in-person or virtual workshop within 12 months after their training date. Leaders who complete this requirement will also be certified for Tool Kit workshops.

To obtain certification solely in Tool Kit workshops, Leaders obtain certification in that mode after completing one complete 6-week (all six 1-hour sessions) of the Tool Kit workshop. If these Leaders do not facilitate an in-person or virtual workshop within a year of their initial training, they will be certified to facilitate only in the Tool Kit workshops. See [page 133](#) for Certification Guidelines or [download](#).

## Retaining Leaders

Training Leaders is one of the most expensive parts of offering SMRC programs. The more you can retain Leaders, the lower your costs. One of our most successful program administrators told us that “volunteers are not free”. You must put real effort into keeping your Leaders.

- People become Leaders for their own reasons. The more you know about these the more you can meet their expectations. If someone wants to help people like themselves, then they might be good recruiters for people like them. (*Leaders are not expected to recruit and should do so only if they wish and sometimes only if they get paid*). If they want social contact, they might want to facilitate more workshops or do some extra work recruiting. If they are students who need a project, then have them evaluate some part of your program such as the best ways to recruit.
- Leaders are special and need to feel special. Call them back right away. Send thank you notes, birthday cards and/or holiday cards.

- Have a yearly or twice-yearly Leader get-together. Use the time for answering questions, retraining, and honoring Leaders. Serve lunch (if not virtual) and give your Leaders small appreciation gifts every year.
- Pay your Leaders something, even a small token. At least try to cover some of their transportation costs. Unless you provide them with the materials to make their own charts, reimburse them for any out-of-pocket expenses. This is another way to show them that you value them. See [page 13](#) for more about budgeting for Leaders.
- If someone decides they no longer want to be a Leader, conduct an exit interview to find out why (example script on [page 107](#)). Do not just accept the first answer such as “I am too busy”. Probe a little to find out if there is something about the program or the program administration that has caused them to make this decision. Here is an example of a probe: “I know that all of us are really busy, but sometimes Leaders decide that they want to quit for other reasons, such as it being too much work, not getting along with their co-Leader or not being treated well by the staff. We really need to know these things so we can improve. Is there anything else you would like to tell us?”

## Master Trainers

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**Master Trainers (MTs)** are the people who train Leaders. All Master Trainers are also Leaders. Not all organizations need MTs. These can often be “borrowed” from other organizations. Often, but not always, Program Coordinators are also Master Trainers.

Master Trainers train Leaders in all programs in which they are certified and can also conduct Leader fidelity checks (see [page 30](#)). Master Trainers also conduct:

- Leader update training (when a workshop has been updated by SMRC)
- Leader cross-training, (when Leaders have been trained in CDSMP or Tomando and want to conduct another program such as DMSP or CPSMP)
- Leader refresher training for Leaders who have not been active in a calendar year (after taking the Trainer orientation for Leader Refresher training offered by SMRC).

Master trainers always facilitate in pairs except when conducting a Leader refresher training for a very few Leaders. **Master Trainers are prohibited from training other Master Trainers.**

## How many Master Trainers do you need?

Unless you are training more than ten new Leaders a year, you do not need your own Master Trainers. You can contract with Master Trainers from another organization or send your Leaders to another organization or to SMRC for Leader training.

A pair of Master Trainers can train:

- 8-12 Leaders virtually
- 8-14 Leaders in-person

## Master Trainer Recruitment

People coming to Master Training ***must be active Leaders*** who have conducted at least three in-person or virtual workshops, one of which is in the past year, and preferably one of which is a virtual workshop. When choosing someone, be sure that:

- They want to be a MT.
- Have the time to conduct training during the times you want training.
- Have had strong fidelity checks as Leaders.

They should be chosen for their cultural humility and if teaching a group outside of their own culture, are experienced, comfortable, and competent when working with this culture. Master Trainers should represent the diversity of the communities in which they are training.

In addition, the following characteristics are expected in Master Trainers. SMRC uses this list during training to evaluate their appropriateness as certified Master Trainers:

1. Models activities and creates a respectful training atmosphere
2. Able to paraphrase, not read from the manual
3. Provides constructive feedback during training, practice teaches and private conversations
4. Able to identify strengths, weaknesses, and areas for improvement for each trainee
5. Facilitates constructive discussion / feedback from peers

6. Able to think quickly on feet
7. Has sound judgement
8. Commands the material by paraphrasing and not reading verbatim (word for word) from the manuals
9. Commands the training process
10. Agrees with the importance of program fidelity and adheres to fidelity standards
11. Able to tell low performing trainees they cannot be Leaders
12. Counsels out trainees who do not meet the Leader criteria
13. Honors diversity
14. Handles technology at the level required by your organization

## Training of Master Trainers

**All Master Trainers are trained by SMRC.** If you wish to train someone as a Master Trainer who does not speak English or Spanish, please contact SMRC.

- Master training is conducted over three consecutive weeks of 3-hour sessions online via Zoom.
- All Master Trainers must conduct their first Leader training within 12 months of completing training.

## Maintaining Master Trainer Status

To remain certified, an active Master Trainer must:

- Facilitate one of the following (these can be either in-person or virtual)
  - Every year, a complete 6-week workshop (in-person, virtual or Tool Kit), Leader training, cross-training, or update training
  - Every 3 years conduct one of the above for every program for which they are certified.
  - Every 3 years conduct a complete in-person or virtual new Leader training.
- Every year complete and submit a Trainer's Annual Report (due by January 31). The link "Annual Report" is available on the SMRC Member Portal (login link is on the upper right on the [homepage of our website](#)). This report allows

SMRC to determine who is an active Master Trainer. Late reports are fined \$100 for those submitted in February. Trainers who do not submit by February 28/29 lose their certification and a \$150 reinstatement fee is charged. After March 31, Trainers will be required to re-take a full master training to regain their certification. If reports are not submitted, the MT will be dropped from active status and may not train Leaders. See [page 123](#) for the questions asked in the report.

- Remain subscribed to the Trainers list serve (see [page 19](#)).
- Make sure that their member profile information is current in their Member Portal of the SMRC website (download [Guide to Using the SMRC Website](#)). It is the Trainer's responsibility to update name change, addresses, organization affiliations, and email address in the Member Portal and to contact [certification@selfmanagementresource.com](mailto:certification@selfmanagementresource.com) to make sure SMRC has the correct email address for the Trainer list serve.

It should be noted that Master Trainer status stays with the individual should they change positions or organizations. MTs can train for any licensed organization. See [page 133](#) for Certification Guidelines or [download](#).

## Master Trainer Retention

Master Trainers are expensive to train and not easily replaceable. Retention is the best strategy. Because Master Trainers are often staff, you may lose them when they change jobs, retire, or are pulled off to do other things. Master training is not something extra to be added to an already busy job. It should be part of a job description and should be compensated.

Even if Master Trainers leave your organization, they may still be willing to train for you. Of course, they should receive compensation. This is usually not a volunteer job. A Master Trainer is responsible to SMRC, but not necessarily to any one licensed organization.

As with most staff and volunteers, the way to keep your Master Trainers is to be nice to them. If they train on a weekend or do a fidelity check at night, give them time off or pay them extra. If there are perks such as training for another organization across the state or nation, give them time to do this. If your organization is not currently offering Leader training for a year or two, allowing them to train elsewhere will help them to meet their certification requirements and remain a certified Master Trainer for the times that you need them. It will keep them active, provide them with more experience, and make them more valuable for your program.

If you need a Master Trainer for either virtual or in-person leader training, [contact SMRC](#). We can probably help you.

## Fidelity Standards for Staffing and Training

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### Standards for Program Coordinators

All licensed programs must have at least a part-time designated Coordinator, with dedicated time to work with the SMRC programs (20-100% for only SMRC programs). The Program Coordinator must:

- Have proven administrative and program management experience or aptitude. (Please note this is not an “extra” task for an already busy person.)
- Be very familiar with this fidelity/implementation manual.
- Be on the Administrator and/or Master Trainer list serve (see [page 19](#)) to receive all official announcements from SMRC.
- Be familiar with the terms of the license under which the organization offers programs and **ensure that a copy of the agency’s license is included in all *Leader’s and Master Trainer’s manuals*.**
- Have participated in or observed a Leader training.
- Have a crisis plan in place for Master Trainers and Leaders that gives specific actions to be taken when an emergency or something problematic happens during a workshop (for example, someone falls or is injured during the workshop, someone communicates a plan to hurt themselves or others, violence, sudden health crisis, etc.). This plan should be given to Leaders and Trainers during training and with each box of workshop materials they are given.
- Complete and submit the organization’s annual licensing reports on the Member Portal of the website. A downloadable worksheet with details of the information required is on the license annual report menu on the website as well as on [page 123](#).

### Standards for Leaders

- All workshops must be facilitated by two trained and currently active Leaders (one or both should have the condition targeted by the workshop, or at a minimum, a close family member with the condition). The exceptions are Tool Kit workshops which may be led by one active Leader.

- At least one third of your Leaders should be men. If you do not have male Leaders, you will have very few male participants.

### **Leaders should:**

1. Be like those in their workshops (condition, race, age, ethnic background and sometimes religion). For Building Better Caregivers, the Leaders should have family caregiver experience. If possible, both Leaders should meet these criteria. At least one must meet one or more of these criteria.
2. Come from the communities they serve.
3. Be willing to facilitate in the communities that you wish to serve.
4. Be willing to offer workshops in “off hours”.
5. Be comfortable speaking in front of groups.
6. Read (at 10<sup>th</sup> grade level), write, and speak fluently the language of the workshop participants.
7. Be able to get themselves to the sites of the workshops or have a computer (not a smart phone or tablet) if they are to lead virtual classes.
8. Be able to move lightweight materials to the workshop site for an in-person workshop.
9. Facilitate their first workshop within 12 months of completing training. It is best, however, if they complete that first workshop within 6 months when possible.
10. Facilitate at least one 6-week workshop (all 6 sessions) every 12 months. Two workshops per year is preferable.

### **Recruiting Leaders**

1. Recruit Leaders who are similar to the people that will be in their workshops (condition, race, age, ethnic background, etc.).
2. Leader trainees must be fluent in as well as read and write the language in which they are going to facilitate.
3. **Leader trainees have been assigned to lead a specific workshop (days and times) before they enter training.**

## Training Leaders

1. Leader trainees must sign a memorandum of understanding (MOU) that is designed by your organization but must include the following: *“I understand that the manuals used in the training and the implementation of the Self-Management Resource Center Programs are copyrighted and may not be passed to others in any format without permission from SMRC. Only licensed organizations may use SMRC materials. SMRC@selfmanagementresource.com”*
2. For virtual training and for those who will facilitate virtual workshops, each trainee must have a laptop or a desktop computer with a reliable internet connection and working webcam, audio, and microphone. **No tablets or cell phones are allowed.**
3. All Leaders must have successfully completed all 4 days of in-person Leader training or at least 12 of the 13 sessions of virtual training, including the two practice teaching activities, and have a recommendation or approval from the Master Trainers conducting the training.
4. Must have a fidelity check (see [page 30](#)) when they first facilitate a workshop in each modality: 2.5 hour in person and virtual workshop and Tool Kit workshops.

## Leader Certification

1. Are certified only after completing one full workshop, either in-person, virtual, or Tool Kit, within 12 months after their training date.
2. To remain an active Leader, Leaders must facilitate at least one of the following every 12 months: an in-person 6-week workshop (all six 2.5-hour sessions), a virtual video-platform 6-week workshop (all six 2.5-hour sessions), or a Tool Kit I 6-week workshop (all six 1-hour sessions).
3. If Leaders are certified in more than one SMRC program, Leaders must facilitate all six sessions of each workshop in any mode at least once every two years.
4. If a Leader is unable to facilitate a workshop in any modality within a 12-month period, they can remain active for an additional year by attending Leader Refresher Training. This training can be offered locally by an organization’s Master Trainers who have taken the SMRC Trainer Orientation to provide this training or through an SMRC Leader Refresher training webinar.

Refresher training may not be used to complete Leader certification in the first 12 months after completing new Leader training, nor can it be used two years in a row.

5. Inactive Leaders must repeat a 4-day in-person or 7-week virtual Leader training to regain certification.

## Standards for Master Trainers

1. Master Trainers should be like those they train when possible.
2. To apply to Master training, an applicant must be a Leader who has facilitated at least 3 SMRC workshops as a Leader, at least one of which was a virtual workshop, within the last year.
3. Be interviewed by phone, video conference or in person by the Program Coordinator of the organization paying for their training before the Master training so that they are clear on the expectations and commitment.
4. Able to read, speak and write fluently in the language in which they will be training.
5. Honor diversity (see [page 15](#)).
6. Are comfortable and competent in using technology to conduct virtual training.
7. Must remain subscribed to the SMRC Trainer list serve (see [page 19](#)).
8. Keep the information in their Member Profile up-to-date (name, email, organization, etc., changes). Log in to the Member Portal to update profiles (download [Guide to Using the SMRC Website](#)).
9. Submit their own Trainer Annual Report by January 31 for the previous calendar year's activity. Reports are submitted online in the Member Portal of the SMRC website. See [page 123](#) for a preparation worksheet or download it in the Member Portal. Late reports require the following: reports submitted in February will be charged a **\$100 late fee**; for reports submitted in March, MT will lose certification as of March 1 and will be charged a **\$150 late fee** to reinstate certification; after March 31, if they did not pay a reinstatement fee and submit the Trainer report, they will be required to re-take a full Leader's training to regain certification.
10. Follow SMRC fidelity standards.
11. Maintain their certification according to SMRC Certification Guidelines (see [page 133](#) or [download](#)).



## SECTION VI: What to do Before Delivering Workshops

### Selecting a Delivery Mode

Programs can be delivered in 4 different modes (in-person, virtually, conference call (Tool Kit only) or by mail (Tool Kit only). They can also be offered over 2.5 hours for six weeks (in person or virtual) or approximately 1 hour for six weeks via Tool Kit, as described on the next page (see also [page 10](#)). **You may not offer hybrid**

**workshops (some people in-person, some people virtually in the same workshop).** If you offer programs using more than one mode, you will probably reach more participants. **It is best practice for an organization to offer programs using two or more different modes of delivery** (Tool Kit, in-person, and virtual workshops).

**You cannot always predict which mode people will prefer.** Therefore, when you initially recruit people ask which format they prefer.

One word of caution: Just because you do not think one of the modes will work, or do not like it yourself, do not reject it. Your beliefs and feelings may not be those of the population you serve, or more importantly, of the populations you would like to reach but are currently not participating. It should be noted that all modes have been shown to be effective in one or more studies.

**Here are some considerations for each mode:**

#### Quick Links for This Section

[Selecting a Delivery Mode](#)  
[Scheduling Workshops and Sites](#)  
[Matching Leaders with Workshops](#)  
[Ordering Materials for Workshops](#)  
[Recruiting Participants](#)  
[Develop a Crisis Protocol](#)  
[Fidelity Standards for Before Workshops](#)

*Continued...*

## **In-person Small Groups**

This is the mode that most people tend to think of first.

<b>Advantages</b>	<b>Disadvantages</b>
<ul style="list-style-type: none"><li>• Brings people together at a central site</li><li>• May be what people expect</li></ul>	<ul style="list-style-type: none"><li>• Not all people like to meet in groups</li><li>• Excludes homebound</li><li>• Do not like travel time</li><li>• Do not like travel distance</li><li>• Do not like expense</li><li>• Recruitment more difficult</li></ul>

## **Virtual Small Groups Using a Video Platform Such as Zoom**

<b>Advantages</b>	<b>Disadvantages</b>
<ul style="list-style-type: none"><li>• Greatly expands the catchment area for any one workshop</li><li>• Allows people to attend who are homebound</li><li>• Recruitment might be easier</li></ul>	<ul style="list-style-type: none"><li>• Not quite as personal as the in-person workshop</li><li>• Does not allow for socialization before, at the break, and after the sessions</li><li>• Excludes those who do not have access to computers and an internet connection</li><li>• Excludes those who just will not use virtual platforms</li><li>• May require some extra technical support.</li><li>• Requires the organization to have a paid subscription to a virtual platform</li></ul>

## **Tool Kits (mailed, virtual, in-person, conference call)**

These workshops have proved surprisingly popular

<b>Advantages</b>	<b>Disadvantages</b>
<ul style="list-style-type: none"><li>• Expands the catchment area for the workshop</li><li>• Requires less personnel (only one Leader)</li><li>• Reaches those who do not have or cannot use technology other than the telephone (conference call mode)</li><li>• Allows for smaller groups (3-6)</li><li>• Often a good option for rural areas</li><li>• If you cannot recruit enough people for a full in-person or virtual workshop, you can offer this for the few people who are interested</li></ul>	<ul style="list-style-type: none"><li>• Need conference call capacity for Leader (conference call only)</li><li>• Quality of equipment may cause differences in sound quality</li><li>• Need to send out Tool Kits before Session One</li></ul>

## **Asynchronous Online**

This is best for a very large catchment area such as a whole country, veterans in the United States, or a large health care system. For more information contact [Canary Peers](#) in the United States or [Vively](#) in Europe

# Scheduling Workshops and Selecting Workshop Sites

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There is a balance among scheduling workshops, having space, and having Leaders to facilitate the workshops. Keep in mind that the workshops are for the participants and if they are not at times and places that are convenient and comfortable for participants, recruiting will be a major problem. To determine good times and places **ask potential participants**. You are **not** scheduling for the convenience of the staff and Leaders.

## Scheduling

Here are some general tips about workshop times. These apply to all workshop modes.

- Daytime workshops are best for most older people but not always.
- Do not schedule a workshop to start before 10 AM.
- Saturday mornings are a time when there may be fewer other activities going on, which usually means this is a good time to schedule workshops.
- For some groups Sunday afternoons are good.
- In-person workshops should end early enough so people will not have to go home in the dark.
- It is best to schedule groups of workshops at least three to four months before the first workshop starts. This gives you time to find Leaders and recruit participants. Many organizations have a fall schedule (September through no later than the second week in December, winter/spring schedule (January 15 through no later than mid-May), and a summer schedule.
- Never compete with BINGO or congregant meal programs.
- Chose Leaders who are willing to facilitate when participants want workshops. Do not schedule around when Leaders want to be there.
- Avoid major holidays and remember that some holidays are not date-specific as they relate to different calendars. Some examples are Easter, all Jewish holidays, and Muslim holidays. Jewish holidays always start at sundown. When you look at a calendar, make sure you know which dates are affected. This website will help you avoid cultural misunderstandings:  
<https://www.interfaith-calendar.org/>

## Workshop sites

Here are some general thoughts about workshop sites (for in person workshops only):

- Sites must be known (or familiar to) and comfortable for potential participants. Just because a site is convenient may not mean that it is comfortable. (For example, a youth center may not be a good site for participants who are older.)
- Sites must be accessible for people with disabilities, that is they meet the American with Disabilities Act (ADA) standards (for example, parking near entrance, wheelchair accessibility, elevators, etc.).
- Good lighting, especially outdoors for evening workshops.
- Sites near public transportation and/or good parking.
- Sites within walking distance of potential participants.
- Sites known to and frequented by potential participants. Think outside the box, such as shopping malls, Elks clubs, schools, community halls.
- Sites must be seen as safe and acceptable by participants. A mental health facility may be a great place for a workshop, but the public may not want to go there. A site that is acceptable to one group, such as a specific church, may not be acceptable to another group. These are still great sites, but you will need to know your group.
- Sites where there are already potential participants, such as after church, or after a congregate meal program, at senior housing, homeless shelters, or prisons.
- Avoid sites where others have priority use of the space. This often is a problem when using space in hospitals or health care facilities.
- Remember that people do not love going to clinics and hospitals. These are often not the best places for workshops.

## Matching Leaders with Workshops

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You need to know who can facilitate where and when. **Caution: Do not schedule workshops or choose sites for Leader convenience.** This is one of the biggest mistakes that organizations make.

- Schedule all your workshops for several months and have all your Leaders indicate their first, second and third choices. Do not assume that just because someone lives far away, they might not be interested in a specific workshop. You can do this through the mail or online. If you do not have a Leader for what you consider to be a good site, be sure to recruit one the next time you conduct a Leader training or have someone willing to facilitate at that site trained online.
- Next, match Leaders with workshops. There are three considerations: 1) are the Leaders similar to the people they will be leading—think about age, race, gender, culture, chronic condition etc., 2) are they able to facilitate when you need them, and 3) are they willing and able to facilitate in the mode needed (in person, virtually, or conference call). If you have holes, talk to Leaders who might be willing to fill the holes. If this fails, you might need to cancel the workshop and think about training new Leaders for the times and places you need. If you do not have Leaders to lead virtually or by conference call, ask the list serve and SMRC.
- If possible, schedule new Leaders with more experienced Leaders.
- If you have unassigned Leaders, find out where and when they would be willing to facilitate. **If this is a time and place that meets the needs of participants and you are able, schedule a workshop for those Leaders.**
- Before someone comes to Leader Training, they should be assigned to a workshop.

## Ordering Materials for Workshops

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Books, relaxation and exercise materials can be ordered from Bull Publishing company <https://www.bullpub.com/>; phone 1-303-545-6350 or toll free 1-800-676-2855. Bulk orders are discounted.

→ Check the [website](#) before ordering supplies to make sure that the materials you have are current.

**Each participant must have the required materials for the first session and be able to take them home each week.**

**Materials for English CDSMP, Workplace CDSMP, DSMP, CTS, and AWHIV** (in person or virtual delivery). If you are using the [Tool Kit](#) mode you must have the whole tool kit for the appropriate workshop; an additional [Aging Well with HIV](#) booklet is required for the AWHIV.

- [Living a Healthy Life with Chronic Conditions 5<sup>th</sup> edition](#) available in print, eBook, and audio formats (**REQUIRED**)
- [Relaxation for Mind and Body](#), available as CD and MP3 (optional)

**Materials for Spanish CDSMP (*Tomando control de su salud*), Spanish Workplace CDSMP (*Tomando control de su salud en el trabajo*), Spanish DSMP (*Programa de manejo personal de la diabetes*), Spanish CTS (*Cáncer: Triunfando y sobreviviendo*), and Spanish AWHIV (*Envejecer bien con VIH*):**

- [Tomando control de su salud 5<sup>th</sup> edition](#), available in print, eBook, and audio formats (**REQUIRED**)
- Spanish Relaxation ([Relajación para la mente y el cuerpo](#)), available as CD and MP3 (optional)
- Spanish Exercise Program ([¡Hagamos Ejercicio!](#)), available as CD and MP3 (optional)

**Materials for English CPSMP:**

- [Living a Healthy Life with Chronic Pain 2<sup>nd</sup> edition](#) (A CD or code for and MP3 of the Moving Easy Program is included in each book), available in print and audiobook formats (**REQUIRED**)
- [Relaxation for Mind and Body](#), available as CD and MP3 (optional)

**Materials for Spanish CPSMP (*Programa de manejo personal del dolor crónico*):**

- [Vivir una vida sana con dolor crónico](#) (A CD of the Spanish Moving Easy Program is included in each book), available in print and eBook formats (**REQUIRED**)
- Spanish Relaxation ([Relajación para la mente y el cuerpo](#)), available as CD and MP3 (optional)

## Materials for English BBC:

- [\*Building Better Caregivers, 2<sup>nd</sup> edition\*](#), available in print and eBook (REQUIRED)
- [\*Relaxation for Mind and Body\*](#), available as CD and MP3 (optional)

## Materials for Spanish BBC (Convertirse en mejores cuidadores):

- [\*Tomando control de su salud 5<sup>th</sup> edition\*](#), available in print, eBook, and audio formats (REQUIRED)

## REQUIRED materials for Tool Kit with Conference Call workshops:

- CDSMP and wCDSMP: [\*Tool Kit for Active Living with Chronic Conditions\*](#)
- Spanish CDSMP: [\*La caja de herramientas para tener una vida activa con condiciones crónicas\*](#)
- DSMP: [\*Tool Kit for Active Living with Diabetes\*](#)
- Spanish DSMP: [\*La caja de herramientas para tener una vida activa con diabetes\*](#)
- CPSMP: [\*Tool Kit for Active Living with Chronic Pain\*](#)
- CTS: [\*Tool Kit for Thriving and Surviving with Cancer\*](#)

## Recruiting Participants

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You may wonder why we have waited so long to discuss recruitment. Recruiting will be much easier if you have chosen the appropriate Leaders, sites, and times for workshops. Everything thing must be in place before you recruit. Now it is time to start with the publicity.

Be sure that your publicity tells people what to expect. They tend to get upset when they think they are going to a lecture by a professional and end up in an interactive peer-led workshop.

Many organizations like to put together a publicity kit. This should contain a simple fact sheet about the program along with as many of the following as you would like to use.

- Social Media Materials (AARP 2025 survey reports that 74% of older adults are active on social media and 47% spend an hour or more a day on social

media. The top two platforms for seniors are Facebook and YouTube. If you are a larger organization, consider paid targeted advertising.

- Public service announcement print (especially effective in rural areas)
- Public service announcement radio
- Public service announcement TV
- Flyer
- Letter to potential participants
- Website
- Website link
- Blog announcement
- User group announcement
- Newsletter announcement

Of course, you should keep a database of anyone who contacts you about a program so that you can send them information directly.

## **Your Publicity Database**

If you don't have a database for publicity already, start one! We cannot emphasize how important it is to keep track of your publicity sources, contact information, types of publicity they want you to provide, which programs a site offers and their preferred times and days, when to contact them throughout the year, deadlines for newsletters, and a field for notes, etc. Without this, valuable opportunities can be lost. If you do this well, you can also keep track of which publicity sources are most fruitful for which communities; this will help you target your publicity. Should personnel change, you will not lose this knowledge.

## **Designing your Materials**

You might look to someone who knows something about marketing and/or the use of social media. You are competing with many other things, so it is important that your marketing materials do what they are supposed to do - recruit participants. You might ask for help from marketing students at a local college or university or even business school students. In addition, there may be marketers in your community who would donate a little time. Another place to look is your closest RSVP, Retired and Senior Volunteer Program.

Think in terms of systems. All the publicity should be the same color with the same logo and typeface so over time, those receiving it will think of your program. Produce all these digitally so you only need to change location, dates, and maybe the graphics as you publicize each site.

You have done all the groundwork, and you are ready to place your publicity. Go to the publicity database and place the appropriate publicity with all the sources in your database that reach your target participants. Be sure to ask all your Leaders for ideas about publicity outlets. They may be able to tell you about the smaller neighborhood sources like the quilting or golf club newsletter. Sending someone a link is not enough. Personal contact is still the best way to get your publicity posted or sent to participants. In this digital age, we sometimes forget about the importance of personalization.

## **SMRC Requirements for Your Promotional Materials**

**All advertising materials, including but not limited to flyers, emails and any websites used to describe the Programs or their dissemination must include the SMRC logo and subtitle to reflect that the program or content being offered is/are the SMRC Programs. It must be clear that the Programs that are being delivered are owned by SMRC. For example, if the Program title has been modified, the SMRC Subtitle and SMRC logo must also be included and displayed. For example:**

- **When describing all the SMRC Programs offered: “Self-Management Programs for general Chronic Conditions, Pain, Diabetes, Cancer, Aging Well with HIV, and Caregivers are Self-Management Resource Center Programs.”**
- When describing a single Program “LICENSEE’s program name” a Self-Management Resource Program” with the SMRC logo appropriately placed on the same page.
- The SMRC logo can be downloaded from the website’s Member Portal.
- Refer to your organization’s license agreement for up-to-date marketing guidelines and obligations.

## **Be Innovative**

Here are some things that sometimes work in some places.

- Anything you can do face-to-face is great. Talks to community groups, announcements made by Leaders at church, talks at community lunch sites, announcements at sporting events, announcements at health clubs.
- In these days of Zoom, put a short announcement in chat when attending other meetings that may have people who would be interested in your programs.
- Use your sites to recruit. Many churches, senior centers, etc., have their own newsletters and/or websites. Be sure your publicity is included. Educate staff at your sites about your program and encourage their help. This may mean attending a staff meeting and telling them about your program and answering questions. Newsletters are often prepared months in advance. Therefore, it is helpful to know the newsletter schedule, printing deadline, and who is in charge of receiving and approving items to be included in the newsletter. All this information should be in your publicity database.
- Use mass media such as newspapers, TV, and radio. Radio talk shows can be especially helpful in some areas. Do not forget foreign language radio — this is especially powerful in reaching underserved communities.
- Flyers in stores and grocery or pharmacy bags
- Information in utility bills
- Set up and staff an information table where you can talk to people in front of stores or other high foot traffic areas. (This is especially good if you need just two or three more people to make the workshop a go.) Think Target, Walmart and Home Depot.
- Announcements at senior lunch programs
- Emails to employees at their workplace
- Flyers under doors or in the laundry room of housing projects or large apartment complexes
- Flyers in the windows of neighborhood stores
- Flyers on community bulletin boards
- Letters or emails with information about the program sent from the physician, health center or clinic. We have found that the uptake on the first letter is about 10% so you will need to send about 150 letters to fill a program. You might also ask health systems to send announcements via their patient portals

(now health care providers often communicate with patients via messaging in these patient portals).

- A reminder in the electronic medical record to health professionals to refer people to the program, or better, a link where they can download information and hand it to their patient.
- Past participants can also be a great recruiting resource. If you are giving a workshop in an area, you can use your database to mail flyers to past participants in that area and ask that they post them or give them to friends.
- If a clinic has a TV in the waiting room that shows health-related content, see if your program information can be added.

Here is something you should **not** do. Do not send flyers to lots of organizations and just expect them to recruit for you. They are busy people with other agendas and tasks to do. If you want something, take the time to make a personal contact, be willing to offer something in return for their help, and follow through with that commitment.

## **Some Thoughts about Recruitment**

- The more personal your publicity and contact, the more effective it is.
- Use multiple modes of publicity and usually the more the better. So, what if you have too many people? You just give more programs and show your funding source that you have a high demand. If you have just a few extra people, use a Tool Kit workshop. Disappointing people hurts future recruiting.
- Be nice to responders. This sounds obvious but what does it mean? Have your phone answered by a real person who knows about the program. When someone leaves a message, call the person back quickly. Be sure that the person on the phone is well trained, polite, and can answer questions about the program. Again, the more personal the better. The same thing applies to email. Consider a dedicated email for recruiting and be sure all emails are acknowledged quickly.
- Once you have someone's contact information, keep it (unless they ask you not to) and reach out to invite these people multiple times to future workshops, and especially when you don't have quite enough participants for an upcoming workshop. Call people who are in your database and live in the area. Sometimes all it takes is a personal phone call to get someone to attend.

- A day or two before the workshop, call, text, or email everyone welcoming them to the workshop and repeating the time and place. This task is most effective if the Leader makes the call.

## Develop a Crisis Protocol for Leaders

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Every organization should have a written **crisis protocol** that states exactly what a Leader and Program Coordinator are expected to do in case of a crisis. Leader trainees and Leaders are always worried about something happening while they are facilitating a workshop. This can be anything, such as a fall, a low blood sugar episode, a heart attack, violence, natural disaster, or a participant speaking about suicide. A crisis protocol can help reduce those fears and protect your participants and organization. The protocol should be handed out and discussed at Leader training, and placed with the materials for each workshop, or email it to them for virtual and phone workshops, so that it will always be at the Leader's hand.

The steps in the protocol must be detailed, including:

- When to use the protocol.
- The steps to be taken and the telephone numbers of the people to be contacted, etc.
- How to reach the Program Coordinator during non-work hours in an emergency.

Emergencies occur, but not often. When these occur, we ask Leaders to call 911 or the relevant emergency number for that location/site (some sites have specific numbers to call). After the immediate crisis, the Leader should also inform the Program Coordinator. It is best if this does not wait until the next day. Thus, Leaders need a number to call or text. They may also want to dismiss the workshop until the next week. It is also important to let the others in the workshop know what is going on, for example, how the sick person is doing. This is best done by the Program Coordinator to ensure that patient privacy regulations are followed. A word to the wise: keep this simple. It is not the job of Leaders to know how to handle every possible emergency. What they need most is to know what to do and to have someone to call 24/7.

## Fidelity Standards for What to Do Before Workshops

1. Use multiple delivery modes.
2. Schedule workshops for the convenience of the participants.

3. Sites must be accessible for people with disabilities, meeting ADA standards.
4. Assign two Leaders for every workshop except for those offered by Tool Kit (where one Leader may facilitate).
5. Make sure that Leaders are similar to participants.
6. Each participant must have required materials for the duration of the workshop. It is best if they can keep the materials as these are what reinforce the programs.
7. Create a publicity database.
8. Develop a personal relationship with your sites.
9. Make sure that anyone responding to phone calls or email is familiar with the program, is polite and friendly.
10. Develop a detailed written crisis protocol for Leaders.

## SECTION VII: What to do During Workshops

### Monitoring Leaders after Training

Leaders are monitored to ensure that the program is conducted as designed and is safe. They are monitored directly with fidelity checks at specific times, but also by watching other things, like participant drop-out or feedback from participants and co-Leaders.

Because the programs are complex, Leaders always facilitate workshops in pairs (except Tool Kit workshops). This provides two people to model, which is a key program component, and it allows the Leaders to share facilitation of activities and support each other and the group.

- When possible, new Leaders should be paired with experienced Leaders. If you have one Leader with whom no one wants to be paired, this may indicate a problem with that Leader.
- After the first session of each workshop check in with each Leader by phone to see if there are any problems or concerns.
- If more than 2 people drop out after the first session of a workshop, call those who have dropped out to find out the reasons. The answer will usually be a response that is socially acceptable such as “my husband was ill”, so you may want to probe a bit more. For example, after this answer ask if there was any other reason why they dropped out and give some examples such as something the Leaders or other participants said, or the setting was not comfortable. Listen and you may even learn information that may help improve your program. Do not contradict what you hear. It is all useful information. If something bad happened, apologize for your organization and say that you will look into this further. *You will find an [example script](#) for this call in the appendix.*
- Observe all new Leaders for one session of the workshop. Do observations during sessions 2-5. Do not monitor the first or last session. The observers should have a check sheet so that each Leader is held to the same criteria. See [page 89](#) for an example checklist.

#### Quick Links for This Section

[Monitoring Leaders](#)

[Handling a Participant Problem](#)

[Handling an Underperforming Leader](#)

[Handling the Dismissal of a Leader](#)

[Fidelity Standards for During Workshops](#)

- Observe all Leaders every 12-18 months.
- Observe all Leaders the first time they offer a workshop in a new mode (one that they have never led before).
- After observing Leaders, give them a copy of your observations and have a conversation with them. When providing your feedback, think of a motivating sandwich (reference the *Tips for Giving Feedback* handout - available in your Member Portal for download. First, tell the person what went well, then tell them what could use improvement, and finally say that overall, you are doing well, and we appreciate you being a Leader for us. (The last only if this is true).

## Handling a Participant or Leader Complaint

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There are two sides to every story. When a participant contacts you with a complaint about the program:

- Listen, clarify, get as much detail as possible. Unless it is very clear that the participant is wrong, do not defend the program or the Leaders. Listen and say you will get back to them.
- Examine the situation from the other side. Talk with the co-Leader or other participants, if appropriate, other staff, and ask them what happened. It is best if you talk to each of these people separately.
- If the complaint is about the workshop content or process, [contact SMRC](#).
- Once you have gathered all the information, make a decision, and get back to the participant with the solution, or answer. This may mean removing a Leader, moving the person to another workshop, or removing another participant who is a problem. It also may mean coaching the Leaders on how to handle the problems. The key is to get all the information before doing anything. Of course, this must be done in a timely manner and at the longest before the next session of the workshop. If the Leaders or organizational staff were wrong, then tell this to the participant. Also tell the participant what you are doing to fix the problem or avoid it in the future. If the problem involves privacy, assure the participant that you will do everything possible to avoid this happening in the future.

## Handling an Underperforming Leader

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This can be difficult. You need Leaders. You want well-delivered and safe workshops. You do not want bad will or worse from people in the community. If you even have an inkling of a problem, check it out. Get all sides of the story before you act, this includes talking with the Leader, the co-Leader, and participants if appropriate. Do a lot of listening and take notes. You may need to document. If it is a problem with how the Leader facilitates, observe the Leader, or send in a neutral third party to observe. Social workers are often very good at this. Even if they know little about the workshops, they can observe how the Leader delivers the activities, especially if the observer has a manual to follow.

Once you have all the information, make a decision and be ready to give specific reasons for your decision. “I don’t think this will work out” is not enough. You need to say that “when we observed your facilitation this and this happened. In addition, a participant reported X. Based on this I have decided this \_\_\_\_\_”.

Be prepared for arguments, excuses, or alternate explanations. If at all possible, do not get into a discussion, just listen, and then repeat your decision.

Sometimes you can offer people who should not be facilitating workshops an alternative such as helping with publicity, recruiting or maybe some other type of volunteer work within your organization.

One word of caution, sometimes Leaders from a culture different from your own facilitate differently. It maybe they are not as smooth in their delivery or read too much, or their examples are too long. In these instances, work with them, if necessary, one on one. They just may need a bit more coaching and practice. Also, it may be that their delivery style is just fine for the group they are working with. If you are not sure, ask someone from that Leader’s culture to observe them and give you feedback. The questions to ask when making judgements are: 1) Are participants being helped or harmed? 2) Is your program (organization) being helped or harmed? 3) Is basic program fidelity being followed?

## Handling the Dismissal of a Leader

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Sometimes a Leader should not continue facilitating workshops. The following will help you when it becomes necessary to dismiss a Leader:

- Observe and document problem behaviors. Sometimes this is not one behavior but a pattern of behaviors. Just be sure that you have specific details. You will need these when you do your counseling out. If possible, have an additional person observe separately and document their own observations.

- Counseling should always be done in private, NEVER as part of the group.
- Always be respectful and considerate.
- Give the Leader specific reasons and examples of why you are concerned.
- Focus on performance, behavior, and use of the manual.
- Tell the Leader that they cannot continue as a Leader.
- Do not get caught in emotional battles or excuses. Use a broken record approach, for example: “I am sorry, but you did not follow the manual and made political statements in two different workshops that upset participants.” An emotional response may follow. If it does then you say, “I am sorry, but you did not follow the manual and made political statements in two different workshops that upset participants.”
- If in doubt about a Leader, do not let them continue. It is not being kind or helpful to the co-Leader, future participants, or that Leader.
- As a gut test, ask yourself if you would be willing to sit through 6 weeks of a workshop facilitated by this person. If the answer is anything but “yes”, it is best to maintain program fidelity and counsel the person out.

## **Fidelity Standards for What to Do During Workshops**

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1. Monitor all new Leaders in session 2,3,4, or 5 the first time they facilitate (see Leader fidelity checklist on [page 89](#)).
2. Check with both Leaders about the workshop after the second session and as needed (see sample script on [page 103](#)).
3. Monitor all Leaders any time you suspect a problem.
4. Monitor all Leaders at least once every 12-18 months.
5. Counsel out underperforming Leaders.

## SECTION VIII: What to do After Workshops

It is always a nice practice to write thank you notes to the Leaders. This shows them that you value them.

After a workshop, routinely looking at documentation can give you some ongoing evaluation of your program delivery.

### Quick Links for This Section

[Attendance Roster](#)

[Evaluating Participant Satisfaction](#)

[Complete any Reports](#)

[Fidelity Standards for After Workshops](#)

### Attendance Roster

Next, look at the attendance roster.

- Attendance rosters can reveal registration and retention problems. In general, 70% of those who attend the first day of a workshop should attend 4 or more of the six sessions. If the percentage is lower, suspect there is a problem which is probably NOT due to participant motivation. Low attendance might indicate any or all of the following:
  - A logistics problem at a particular site (access issues, transportation problems, parking issues, inappropriate time and/or days for scheduled workshops).
  - A recruitment problem, which means more targeted recruitment may be necessary.
  - A Leader problem.
  - Also use the attendance roster to keep track of data for the license annual report (see [page 69](#)).
- Calling participants that dropped out of a workshop can provide you with valuable information but also requires some careful planning and skill. It is highly recommended that the person making the calls is from the same cultural or ethnic background and **not** be the Leader who facilitated the workshop. (See example script for calling drop-outs on [page 105](#)).

# Evaluating Participant Satisfaction

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## Surveys

Anonymous, simple and short surveys at the end of the workshop can reveal participants' opinions about the workshops. You can use an existing survey and adapt it, but keep it short so folks are more likely to complete it and it is easier for you to score. These can be done with paper and pencil or with an online survey.

If you want to keep it simpler, an excellent one question satisfaction survey is called the **Net Promoter Score®** as follows:

How likely are you to recommend this workshop to a friend, family member or colleague?

0      1      2      3      4      5      6      7      8      9      10

0=Not at all

10=Very Likely

Please tell us why you gave the score above \_\_\_\_\_

### How to use a Net Promoter Score®

This may look complicated but in fact it is pretty easy. You can find a free calculator here <https://www.qualtrics.com/experience-management/customer/measure-nps/>

- Consider everyone who marks 7 or above satisfied, those with 9 or 10 really liked the workshop and may be good folks to ask for testimonials for publicity. Those with lower scores were not satisfied. It would be a good idea to follow up with some of these people to find out about any problems.
- Consider keeping track of the Net Promoter Score® for all workshops. Let us say it is 40. If you have a workshop that is ten points above or below this score you can ask what went well, or what went wrong. For those of you who like math, calculate the mean and standard deviation for all the workshops Here is a calculator to help. <https://www.calculator.net/standard-deviation-calculator.html>
- If the mean is 50 and the SD is 12, then any workshop that has a Net Promoter Score® of less than 38 or more than 62 is “exceptional” and should be looked at carefully.
- The opened-ended second question may give you good information about the workshop. You should keep all the comments from several workshops in one

place. If you see a theme in the responses other than that they liked the workshop, then you should follow up.

One thing to keep in mind about evaluations is that you may not like what you find. There is a tendency to say that you had unmotivated participants or that the weather was bad or that there was a lot going on in the world. All of this may be true but much more likely is that you, your organization, or the Leaders did something that led to the low score.

The purpose of these evaluations is quality improvement.

## **Talk with the Leaders**

This is your chance to learn from them, as well as to support and if necessary, upskill your Leaders. Start by asking them what went well and what did not. This can be done in writing or better yet in a Zoom or phone call. Also ask what they would do differently next time. Use the attendance roster and Net Promoter Score as well any participant feedback to give the Leaders suggestions. Remember, that if the dropout rate is high and/or the Net Promoter Score® is low, this generally represents a Leader problem. Even if there was a disruptive participant, it is the job of the Leaders to quiet the person or if necessary, ask them to leave.

It is the job of the Coordinator to be available to help Leaders with disruptive participants when necessary. If the Coordinator and the Leaders determine that a participant must be removed from the workshop, doing so should not be left to the Leaders. The Coordinator is responsible for that task.

Talking with Leaders after the workshop shows your support and gives you a continual training opportunity. If you are not a Master Trainer, you might ask a Master Trainer to help with this task.

## **Complete any Reports**

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SMRC **does not** require any reports after specific workshops, but a yearly report of all activity as part of your organization's license. For SMRC reporting requirements, please see the [page 69](#). However, you may have reports for your agency or funders. Some organizations may ask you to enter data into their database. Reporting is seldom a favorite activity, especially when there are multiple reports. This can be made easier if you determine all the required data points and make a spreadsheet with all the data for all the reports. This way you can easily pull the data for each report. This is time consuming to set up but will save time and effort over the long run. See [page 119](#) or [download](#) for a worksheet to prepare for license annual reports.

## Fidelity Standards for What to Do After Workshops

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- Thank Leaders.
- Keep track of completer rates (percent of participants who started the workshop and who attended 4 or more sessions). This will be required data for the license annual report (see [page 119](#) for the license report worksheet or [download](#)).
- Master Trainers are also required to complete a Trainer's annual report, but this report is the responsibility of the Master Trainer, NOT anyone else.

## SECTION IX: How to Sustain a Program

### Know How Much the Program Costs

Sustainability usually comes down to funding. It is very difficult to build a sustainability plan without knowing the full cost of your programs. Here are some questions to ask.

#### Quick Links for This Section

[Know How Much a Program Costs](#)  
[Identify Places to Save or Cut Costs](#)  
[Securing Funding](#)  
[How to Ask for Funding](#)  
[Be Creative, Not Wishful](#)

- **How much for Personnel?**

- Program Coordinator, including benefits
- Person responsible for sustainability (obtaining funding, etc.) See [page 19](#).
- Master Trainers – salary and/or compensation
- Leaders – salary and/or compensation
- IT personnel if used
- Other personnel such as those doing recruitment, answering the phone or emails, entering data

- **Materials**

What are the costs for materials including books, CDs, Tool Kits, manuals, snacks, IT equipment?

- **Communications**

What are the costs of phones, IT?

- **What are the costs of recruitment?**

Placing ads, using social media, making flyers?

- **Training**

This is a major cost. Consider options for training and where there can be savings for training. Determine your yearly need for both Leaders and Master Trainers and whether you will sponsor your own training for Leaders or send Leaders to SMRC for training (see [Training Calendar](#) on the SMRC website). Remember that all Master Trainers must be trained through SMRC.

- **Space**

Are you paying for space?

- **Reporting/evaluation**

Often this is not included in cost estimates. If this takes personnel time, then it must be included either here or under personnel.

- **Organizational overhead**

Sometimes organizations charge an overhead. This is not true for all organizations. Overhead may include phone, computers, and other equipment.

## **Identify Places to Save or Cut Costs**

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There are several ways to make programs less expensive:

- Train only as many Leaders as you need (see [page 21](#)). Be sure that those coming to training make a commitment to facilitate. Do this by scheduling each trainee to a workshop before they enter training. Plan your schedules for 6 months or a year in advance.
- Train only as many Master Trainers (MTs) as you need (see [page 33](#)) or contract with MTs from other organizations. Not all organizations need their own MTs. If you are conducting a full Leader training less frequently than about every 18 months, you probably do not need your own MTs. Sending two Leaders to SMRC for Master Training costs \$2,400.
- Use multiple modes of delivery (see [pages 10](#) and [41](#)) to ensure full workshops. A workshop costs nearly the same whether there are 8 or 12 people. Taking a cost of \$5000 per workshop, the cost per person for a 12-person workshop is \$416 and for an 8-person workshop is \$625.
- If you must cancel a workshop or have only a few people wanting to take a workshop, offer the participants a Tool Kit workshop, which requires only 3-6 participants.
- Centralize virtual workshops so that you can draw from your whole service area, not a single site. This also saves money as each site does not have to have the infrastructure for offering virtual training. It also means that recruiting can be done across your catchment area, provided that area is stated in your license agreement. This is especially important for umbrella license holders.
- Combine the role of Program Coordinator and Master Trainer.

- Have efficient recruiting systems. Recruit for many classes at the same time and use similar or the same media (see [page 48](#)).

## Securing Funding

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*For those outside the United States, many of these options may not be applicable but they may give you some ideas.*

You should not think about securing funding until you have done all the things in the first two parts of this section: identifying your costs and ways to cut these costs. The most successful organizations are those that cast a wide net and thus have multiple funding sources. The following are some ideas.

### Local

Every community has local funding sources. You may not even be aware of the potential. Here are a few sources that organizations have used in the past.

- Sponsorship from local merchants, pharmacy groups.
- Receiving funding from community fundraisers such as races, rodeos, or street fairs. (These are not events you put on but are sponsored to help others.) We know of one program in a large city that was funded by the annual Turkey Trot, a race on Thanksgiving that was a large and honored community event. It was professionally run, and the proceeds went to several major NGOs (nonprofit, non-governmental organizations).
- Local foundations <https://fconline.foundationcenter.org/welcome/quick-start>
- Corporate grant programs
- Asking participants for donations after the workshop. If done well, you can recoup 10-20 percent of your costs.
- Independent Living Centers <https://www.ilru.org/projects/cil-net/cil-center-and-association-directory>
- Cooperative Extension (in every county in the USA) <https://www.nifa.usda.gov/grants>
- Service Clubs such as Elks, Rotary, Lions, Masons, Odd Fellows, Grange
- Libraries. Sometimes these fund programs. They are also excellent sites for programs and for publicity. (Don't forget the bookmobiles)
- Adult education or community colleges that offer classes for older adults

- Parks and recreation departments
- Federally-qualified health centers
- Local hospitals or hospital systems (if they are not for profit, all hospitals have a community benefit program—talk to them about taking part)
- Local health department
- YMCA or other physical activity centers (gyms)

You may not think you have these resources in your community. All communities have resources. Do not let your assumptions get in the way. You will never receive anything if you do not ask.

## State/Regional

- State and regional foundations - There are many of these, so search for them.
- Medicaid with a Medicaid waiver
- State Health Department and/or State Department of Aging
- Cooperative extension (see above)
- Medicare if your diabetes program is part of a recognized diabetes program and associated with an organization that can do Medicare billing.

## How to Ask for Funding

- Know what interests the potential funder. Read their website, talk to people who know the funder or have been funded by them.
- Be ready to tell your story with a slant toward the interest of the funder. If the funder is interested in diabetes, talk about the DSMP. If the funder has a relative with bad arthritis, talk about the CPSMP. Keep your story short. Encourage questions.
- Have a list of things at your ready that you would like and make **specific requests** based on the interest of the funder.
- Read any request for proposal (RFP) very carefully. If what you want does not fit the RFP do not respond. If you do respond, give exactly the information asked for in the order it is asked. Do not be creative, do not color outside the lines.

- If given an opportunity, always talk with program officers and listen very carefully to what they say. They are there to help you but usually do not make decisions about funding.
- Keep in touch. You may not get funded the first time, but it is good to remind the funder that you are still around, and you can also ask them to advocate for your programs when they talk with other funders.
- If the funder asks you to do something, do it. Write a report, give a talk, help fill balloons at a football game. Like everything else, funding is partly about building relationships.

## **Be Creative, Not Wishful**

Sustainability is not something you do once or does not come from a single source. It is an ongoing process. Avoid wishful thinking. Be creative, be practical. Do not look for an all-in-one solution.

## **A Note about Difficult Funding Times**

As this is being written, many of the the old funding rules and sources are changing. Look around at new structures. Can your program be part of a Medicare Advantage Plan, a PACE Program, a Federally Qualified Health Center or a rural health initiative? Talk with local and state governmental officials for ideas. At SMRC we are always willing to talk and brainstorm.



## SECTION X: License and Master Trainer Annual Reports

### License Annual Reports

SMRC requires that each licensed organization complete a report **every year**.

The report details the workshop and training activity for the year, as well as updating any changes in contact information or partner organizations under an umbrella license. These reports must be entered within two months of the license's anniversary date. The administrator (named on the license) or other designated person (often the Program Coordinator) does this by accessing the link in their Member Portal on the SMRC website (see [Guide to Using the SMRC Website](#) for details on how to use the Licensee/Coordinator portal). After the deadline, organizations will be charged \$100 a month for each month they are late. See [page 119](#) for a worksheet listing the questions on the report or download it [here](#).

#### Quick Links for This Section

[License Annual Reports](#)

[Master Trainer Annual Reports](#)

### Master Trainer Annual Reports

SMRC requires an annual report from every active Master Trainer, whether they have activity to report or not. These must be entered into the SMRC Member Portal in January each calendar year. Late fees are charged after January 31:

- Reports submitted in February will be charged a **\$100 late fee**
- Reports submitted in March, MT will lose certification as of March 1 and charged a **\$150 late fee** to reinstate certification
- After March 31, they will be required to re-take a full Master training to regain certification.

For details on how to use the Master Trainer's portal, download [Guide to Using the SMRC Website](#). See [page 123](#) for a worksheet listing the questions on the report or download it [here](#). See [page 133](#) for certification requirements or download SMRC Certification Guidelines [here](#).



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## WHO SHOULD READ THIS?

This introduction to Leader training is intended for those who are considering attending a Leader training for any of the Self-Management Resource Center self-management programs listed below or for those who are either registered or in the process of registering for training. Organizations that are licensed to offer SMRC Self-Management workshops and trainings are responsible for distributing copies of this document to prospective training participants.

## SMRC SELF-MANAGEMENT PROGRAMS

Chronic Disease Self-Management Program (CDSMP)	Programa de Manejo Personal de la Diabetes (Manejo)
Tomando Control de su Salud (Tomando)	Chronic Pain Self-Management Program (CPSMP)
Workplace Chronic Disease Self-Management Program (wCDSMP)	Cancer: Thriving and Surviving (CTS)
Diabetes Self-Management Program (DSMP)	Aging Well with HIV (AWHIV)
	Building Better Caregivers (BBC)

*Translations into Spanish and other languages also available; check the [Programs](#) web page on the SMRC website.*

## TRAINING SITES

Leader trainings for the SMRC Self-Management Programs are provided in locations **across the United States of America and abroad**, both in-person and virtually.

## THE TRAIN THE TRAINER SYSTEM

- Leaders Teach / Facilitate community workshops for people with the workshop's target condition
- Master Trainers In addition to what Leaders do, Master Trainers train Leaders

## TRAINING FORMAT

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All Leader trainings are conducted by two certified Master Trainers (those who train Leaders) in good standing. Trainings include Workshop Activities and Training Activities:

- Workshop activities are identical to activities in the program conducted for people with the target conditions when the program is offered to the community. Ideally, Leader trainees are living with a chronic condition themselves or caregivers to someone with a chronic condition. During workshop activities, trainees are asked to act as themselves living with a chronic disease, and to experience the activities just as anyone would when they attend workshop sessions in their communities. They are encouraged to ask questions as participants with chronic conditions would.
- Training activities are designed to review and discuss the workshop activities. During training activities, trainees can be themselves (trainees) and ask questions about training, implementation, and administration of the program.
- Assuming this double role may be confusing for some trainees, it may take a day or two until it becomes a normal occurrence. If and when needed, Trainers will remind or clarify this for the group.
- Self-management Leader trainings are not of the “Sit and Listen” type. Trainings are interactive and dynamic. Trainees are expected to participate actively during training. Because training is intense, trainees should not plan to do any other work during the days/hours of training. Some people may feel overwhelmed by the amount of information given to them and the participation requirements.

## PROGRAM FRAMEWORK

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SMRC’s programs are based on or aligned with concepts of self-management, community-based health education, community health workers and an empowerment philosophy. All SMRC self-management programs are evidence-based, meaning they have been evaluated in research projects, and have shown to improve health behaviors and health outcomes.

## WHAT IS EXPECTED OF ME (as a potential trainee) BEFORE THE TRAINING?

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- To read this 4-page introduction document
- If you are becoming a Leader because you plan to coordinate workshops in your area, it is highly recommended that you also review (or read if you want) the *SMRC Implementation and Fidelity Manual*, downloadable from the “Resources” section of the SMRC website: <https://selfmanagementresource.com/resources>

- To ask your local sponsor or coordinator about their plans regarding this program and expectations of you as a Leader.
- Make your own decision to attend training. If someone has asked you to attend, make sure you know about the type of training you will be attending and what is expected of you before you attend.
- It is highly recommended that you have scheduled workshops to facilitate within 2 months and no more than 12 months after the completion of your training, preferably within 6 months.

### **WHAT IS EXPECTED OF ME (as a trainee) DURING TRAINING?**

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- Leader trainings start on time. It is expected that all trainees arrive on time in the morning, after breaks and after lunches.
- Trainees are expected to attend all training days and hours. Exceptions could be made only under extraordinary circumstances and at the discretion of both Trainers conducting the training and the local Program Coordinator.
- All trainees are required to demonstrate their understanding of the program and their facilitation skills by participating in two practice teaching sessions with another Leader trainee.
- If training is virtual, Leader trainees must have a laptop or desktop computer with audio and a camera. It is expected that they will be on camera for the entire training.
- Quality of performance during those sessions is the basis for recommendation of Leader status. In the event someone is not recommended for Leader status, Trainers will offer specific feedback and recommendations. Those that do not demonstrate skills at the level expected in key program activities and processes will not be recommended. If you do not obtain certification at training, you may decide to take the Leader training again.

### **WHAT IS EXPECTED OF ME (as a trained Leader) AFTER THE TRAINING?**

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- Completion of training is only part of what is required to become an active Leader.
- After the training, you will be required to facilitate one 6-week workshop (all six sessions) within 12 months of training.
- In order to maintain your active status, you will be required to facilitate one 6-week (all six sessions) workshop every year or attend a refresher course (if available locally). This applies to each program for which Leader is certified.

## IS THIS TRAINING FOR ME?

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- ☐ I believe that people have the right to receive information and to make their own decisions (even if they are not perfect decisions), particularly on health issues.
- ☐ I see myself as a facilitator of a process for people who want to self-manage their chronic conditions.
- ☐ I am comfortable with public speaking.
- ☐ I am comfortable with being evaluated in front of a group.
- ☐ I welcome constructive feedback.
- ☐ I am aware that training is intensive and will require physical and mental energy.
- ☐ I like interactive trainings over “sit and listen” types of trainings.

If you checked all of the above questions as being true for you, the chances that you would like, enjoy and do well in SMRC trainings are fairly high.

# Organization Fidelity Checklist

The following is a check list of fidelity guidelines. We suggest that you go through the list and check YES for all the things you are now doing and then go back through and figure out how you can implement the rest of the steps. If unable to implement all steps right away, you may incorporate them into your future fidelity plan, making them goals for the near future and long term.

LICENSING		
YES	NO	Licensing Overview
		License is in place and current.
		All parties involved in delivering the programs are aware that they may not conduct the workshops in any way that is not in the manual, and that doing so jeopardizes the license.
		Copies of your organization's license is included in all Land Master Trainer manuals.
		Records are being kept for workshop activity to submit with the required annual licensing report ( <a href="#">page 69</a> ) Download an <a href="#">licensing annual report worksheet</a> .
PERSONNEL		
YES	NO	Personnel Overview
		All 2.5-hour workshops facilitated by two Leaders should have one or both Leaders with the condition targeted by the workshop. All Tool Kit workshops are facilitated by at least one Leader.
		All Leader trainings are facilitated by two Master Trainers.
		All Leaders must facilitate at least once every 12 months to remain active.
		All Master Trainers must conduct a full Leader training at least once every 3 years to remain certified. In years that they do not conduct Leader training, they must facilitate at least one workshop, a Leader cross-training or a Leader update training. See <a href="#">page 34</a> or download <a href="#">Certification Guidelines</a> .

***PERSONNEL, continued***

YES	NO	Program Coordinator Qualifications
		Has dedicated time to work with the SMRC programs (20-100% time).
		Has proven administrative and program management experience or aptitude.
		Is very familiar with the SMRC programs <i>Implementation and Fidelity Manual</i> .
		Is subscribed to the Administrator or Master Trainer list serve ( <a href="#">page 19</a> ) to receive all official announcements from SMRC.
		Is familiar with the terms of the license under which your organization is offering the program and ensures that a copy of the agency's license is included in all manuals.
		Submits program data Annual Report to SMRC online in a timely manner. This report can only be prepared and sent by the person who is named as either the Licensee or Program Coordinator. Please be certain this information is correct in our database. See <a href="#">page 69</a> and download <a href="#">License Annual Report Worksheet</a> .
		Reports necessary data in timely manner to funding agencies, if applicable.
		Has participated in or observed a Leader training.
		Has a crisis protocol ( <a href="#">page 53</a> ) in place for Leaders that outlines specifics of what they do when something potentially dangerous happens (i.e. someone falls during the workshop, someone communicates a plan to hurt themselves or others, violence, etc.).
		Gives crisis plan to Leaders and Trainers during as part of the materials provided for each workshop or training.

## ***PERSONNEL, continued***

YES	NO	Leader Qualifications
		Have the condition that is targeted in the workshop. In the case of caregivers, the Leaders should have family caregiver experience. It is highly recommended that both Leaders meet this criterion, but at least one of them must.
		Come from the same communities you are serving.
		Are willing to facilitate and are comfortable and culturally competent in the communities that you wish to serve.
		Comfortable speaking in front of groups.
		Are literate at about 10 <sup>th</sup> grade level in the language(s) in which they facilitate workshops.
		Are willing to facilitate the workshop during “off hours” (Saturday, evenings etc.), if applicable to your program.
		Must have transportation to get to the site of workshops, if applicable, or have a computer for virtual workshops.
		Able or willing to find help to transport training materials and light equipment (an easel for example) for in-person workshops.
		Be a model for participants (i.e., healthful behaviors).
		Commit to facilitating at least one 6-week workshop (all 6 sessions) within 12 months of their training date to achieve Leader certification and facilitate at least one workshop every calendar year to remain an active Leader.
		Are willing to attend a <a href="#">Leader Refresher Training</a> if they become inactive. This may be done locally or through the SMRC.
		Are willing to be re-trained if they become inactive and are no longer eligible for the refresher training.

## ***PERSONNEL, continued***

YES	NO	Master Trainer Qualifications – in addition to Leader Qualifications...
		Is a currently active, certified Leader (has facilitated at least 3 workshops, one of which is in the last year, before enrolling in Master training).
		Can be interviewed by phone or in person before the Master training so they are clear on expectations and commitments. See <a href="#">pages 97-102</a> for example interview scripts.
		Successfully completes a SMRC <a href="#">Master training</a> .
		Submits their Master Training Agreement and Certification application on the SMRC Member Portal and waits to receive notice of Certification from SMRC before facilitating a Leader training.
		Facilitates their first Leader training within 12 months of training (preferably within 6 months).
		Has joined and remains a member of the SMRC Trainer list serve ( <a href="#">page 19</a> ) for regular updates.
		Able and willing to give Leader trainees encouragement and constructive feedback during training.
		Able and willing to counsel out trainees that both Trainers feel will not make good Leaders.
		Willing to remain certified by conducting, every 12 months from certification date, a Leader training, Leader cross-training, Leader update training (for updated program) if relevant, or a 6-week community workshop (in-person, virtually or by telephone).
		Facilitate a full 4-day in person or 7-week virtual Leader training every 3 years.
		Complete and submit a <a href="#">Trainer's Annual Report</a> every year in January. See <a href="#">page 123</a> and <a href="#">download a preparation worksheet</a> .
		Able to leave their jobs for the time necessary to conduct a training.
		Committed to maintaining the program's fidelity.

FIDELITY BEFORE LEADER TRAINING		
YES	NO	Fidelity Before Training Overview
		Have a fidelity plan in place.
		Apply for, renew, or confirm receipt of your organization's program license.
		Verify with the holder of the license under which you are operating so that you may proceed with the training.
		Read the <i>Introduction to SMRC Leader Trainings</i> (see <a href="#">page 73</a> ).
		Adhere to recommended schedule for Leader trainings (4 days for in-person, or thirteen 2.5-hour sessions over 7 weeks for virtual).
		Choose times, dates, and location of training.
		Secure 2 Certified Master Trainers who are committed to conducting all the training sessions.
		Ask the Master Trainers when they last conducted a Leader training. If more than 2 or 3 years, you should look elsewhere.
		Recruit and interview potential Leader trainees.
		Have all trainees read and sign a memorandum of understanding that outlines expectations for the Leader.
		Have at least 8 potential Leaders to start a Leader training, but no more than 14 for an in-person Leader training and no more than 12 for a virtual Leader training.
		Ensure that you will have at least 2 Leaders in a geographic area available to lead in-person workshops as a pair.
		Ask prospective trainees to read the document, <i>Introduction to SMRC Leader Trainings</i> (see <a href="#">page 73</a> ).
		Inform participants that their full attendance and participation is required on all training days.

## **FIDELITY BEFORE LEADER TRAINING, continued**

YES	NO	<b><i>Fidelity Before Training Overview, continued</i></b>
		Inform Trainers and potential Leaders that might be leading virtually that they must have a lap-top or a computer and are expected to be on camera for the entire training.
		Maintain close and timely communication with all those involved in the coordination of the Leader training.
		If training is held anywhere except at your site, follow registration protocols and complete travel logistics (including payment of any applicable fees) in a timely manner.
		Ensure that by the time your staff and volunteers complete training you will have series of workshops scheduled and filled with participants so each of them can facilitate within 6 months of completion of training.
		Ask each trainee to commit to leading a scheduled SMRC program workshop within 6 months of training start date.
		Order workshop books and, if you wish, CDs or MP3 downloads for each participant. Materials are ordered from Bull Publishing <a href="http://www.bullpub.com">http://www.bullpub.com</a> .
		Prepare a complete <i>Leader's Manual</i> for each participant (your license contact or Program Coordinator will download an electronic copy of this manual from the SMRC Member Portal)
		Required: Include a copy of the agency's SMRC license in each manual.
		Determine the most recent training materials to be used by checking the SMRC website's <a href="#">Resources section</a> and Manuals panel of the Member Portal.
		Prepare a complete set of program charts and duplicates of some of the charts (as instructed in the <i>Leader's Manual</i> ) to be posted at every in-person session.
		Do <b>NOT</b> us PowerPoint presentations, overheads or handouts of the charts for in-person workshops/trainings (except for handouts for participants with disabilities, <i>if requested</i> ).

<b>FIDELITY BEFORE LEADER TRAINING, continued</b>		
YES	NO	<b>Fidelity Before Training Overview, continued</b>
		Use <b>only</b> the SMRC slides (charts) for virtual workshops/trainings (except for handouts for participants with disabilities, <i>if requested</i> ).
		Read the SMRC Programs <i>Implementation and Fidelity Manual</i> .
<b>FIDELITY DURING LEADER TRAINING</b>		
YES	NO	<b>Fidelity During Training Overview</b>
		Have a fidelity plan in place.
		In-person training is 4 six-seven-hour days given over no more than 2 weeks; virtual training is thirteen 2.5-hour sessions over 7 weeks (one session the first week and two sessions in weeks 2-6).
		For virtual training each trainee must have a computer with microphone, webcam, and internet connection – no mobile devices allowed.
		Trainees must complete the two practice teaching sessions and demonstrate a minimum set of core competencies as observed by the Master Trainers.
		Have a crisis protocol ( <a href="#">page 53</a> ) and ensure that Leaders have a copy and know what to do in case of an emergency.
YES	NO	<b>Fidelity for Master Trainers Modeling Appropriately</b>
		Adheres to the curriculum (also includes appropriate presentation of charts).
		Facilitates group contributions particularly in the following activities: Brainstorming, Action plan formulation, Action plan feedback, Problem-solving, Decision-making.
		Handles difficult group dynamics and problem participants effectively.
		Speaks comfortably in front of a group

<b><i>FIDELITY DURING LEADER TRAINING, continued</i></b>		
<b>YES</b>	<b>NO</b>	<b>Fidelity for Master Trainers Judging Trainee Competence</b>
		Speaks effectively (firm but non-authoritative tone, moderate volume, pronunciation and enunciation is clear to most)
		Does not judge people or the choices people make in their lives
		Models activities appropriately
		Sticks to time / agendas
		Listens and incorporates feedback given by Master Trainers
		Works cooperatively with co-Leader
		Is consistently respectful to other group members
		Commits to continuing a healthier lifestyle
<b>YES</b>	<b>NO</b>	<b>Fidelity for Master Trainers Counseling Out Leaders</b>
		Observe and document problem behaviors. The first practice teaching is an opportunity for this but can be any time. Be sure to provide specific details; this is needed for counseling.
		Counseling always done in private, with both Trainers in attendance, if possible.
		Document all counseling conversations (both Trainers separately).
		Always be respectful and considerate.
		Give trainee specific reasons and examples of concerns.
		Focus on performance, behavior, and use of the manual.
		Inform trainees what they did well but also tell them clearly how they are expected to improve.
		Inform trainees what will happen if they do not improve by practice teaching #2, so there will be no surprises.

<b>FIDELITY DURING TRAINING, continued</b>		
<b>YES</b>	<b>NO</b>	<b><i>Fidelity for Counseling Leaders Out, continued</i></b>
		Avoid emotional battles or excuses. Use a broken record approach, for example: “I am sorry, but you did not follow the manual in either of your practice teaches.” If there is an emotional response then, “I am sorry, but you did not follow the manual in either of your practice teaches.”
		If in doubt about a trainee, DO NOT let them continue. It is not fair to future participants, the trainee, future co-Leaders, or their supervisor to “pass” a marginal person.
		As a gut test, ask yourself if you would be willing to sit through 6 weeks of classes facilitated by this person. If the answer is anything but “yes”, it is best to maintain program fidelity and counsel the person out.
		If ever you are in doubt, <b>DO NOT ALLOW THE TRAINEE TO LEAD WORKSHOPS!</b>
		Notify Program Coordinator as soon as you first notice potential problems and again if you have not “passed” a trainee. Be prepared to state the reasons why the person cannot facilitate.
<b>FIDELITY AFTER LEADER TRAINING</b>		
<b>YES</b>	<b>NO</b>	
		All new Leaders facilitate within 12 months of their training date; 6 months is better.
		If a new Leader does not facilitate within 12 months, they must be retrained.
		All Leaders facilitate at least once a year.
		After 1 year of not facilitating (after the first year after training), Leader is retrained or attends a refresher workshop in person or online. Refreshers cannot be used 2 years in a row.
		Do Leader fidelity checks ( <a href="#">page 55</a> ) for a Leader’s first workshop and first workshop in a new mode of delivery, then once per year.

<b>FIDELITY AFTER LEADER TRAINING, continued</b>		
YES	NO	
		Leaders about whom you have concerns do not facilitate workshops.
<b>FIDELITY BEFORE WORKSHOPS</b>		
YES	NO	<b>Fidelity Before Workshops Overview</b>
		Schedule workshops for the convenience of the participants.
		Sites must be accessible for people with disabilities, meeting ADA standards.
		Assign two Leaders for every workshop except for those offered by Tool Kit (where one Leader may facilitate).
		Make sure that Leaders are similar to participants.
		Each participant must have required materials for the duration of the workshop. It is best if they can keep the materials as these are what reinforce the programs.
		Create a publicity database (see <a href="#">page 49</a> ).
		Develop a personal relationship with your sites.
		Make sure that anyone responding to phone calls or email is familiar with the program, is polite and friendly.
		Develop a detailed written crisis protocol for Leaders (see <a href="#">page 53</a> ).
YES	NO	<b>In-Person Physical Environment and Material Resources</b>
		Group size is 8-14 participants for the 2.5-hour in-person workshops (for most urban and populated areas); 8-12 participants for the 2.5-hour virtual workshops and 3-6 participants for shorter Tool Kit workshops.
		Offered 2.5 hours a week over 6 weeks except for Tool Kit workshops which are approximately 1 hour for six weeks and the Workplace CDSMP which are 1 hour twice a week for 6 weeks.

<b>FIDELITY BEFORE WORKSHOPS, continued</b>		
YES	NO	<b><i>In-Person Physical Environment and Material Resources, continued</i></b>
		There are at least 8 on the first day of the workshop (if less, postpone the workshop, and ask the people to come to next scheduled workshop or offer them the Tool Kit workshop).
		Venue is safe, handicapped accessible, and available by public transportation.
<b>FIDELITY BEFORE WORKSHOPS</b>		
YES	NO	<b><i>In-Person Physical Environment and Material Resources, continued</i></b>
		Schedule workshops for the convenience of the participants.
		If offered during evening hours, the outside of the building and parking should be well lighted.
		Have a crisis intervention protocol (see <a href="#">page 53</a> ) and ensure that Leaders have a copy and know what to do in case of an emergency.
YES	NO	<b>Leader Performance</b>
		Two Leaders facilitate the workshops (a substitute may be used, if necessary, in rare cases such as last-minute emergency one experienced Leader may lead alone for no more than 1 week). One Leader may facilitate Tool Kit workshops.
		Leaders are present at all sessions, arrive on time and do not leave early.
		Weekly attendance records are kept.
		Names and contact information of participants are kept.
		Program Coordinator talks with every Leader after the second session of every workshop (See <a href="#">page 103</a> for sample script).
		If you receive a troubling report about a Leader from a co-Leader or participant, talk first with the Leader so you have both sides of the story and then arrange to do a Leader fidelity check ( <a href="#">page 55</a> ).
		Protocol in place for documenting performance problems.
		Track Leader activity; how many programs they facilitate, participant retention, etc.

<b>FIDELITY AFTER WORKSHOPS, <i>continued</i></b>		
YES	NO	<b>Leader Performance, <i>continued</i></b>
		Do Leader fidelity checks ( <a href="#">page 55</a> ) for a Leader's first workshop and first workshop in a new mode of delivery, then once per year.
<b>FIDELITY FOR LEADER RETENTION</b>		
YES	NO	
		Always be available to a Leader when they contact you.
		Have once or twice-a-year get togethers for Leaders and show your appreciation.
		Pay your Leaders something, even if a small token.
		If the Coordinator of the program is not a certified Master Trainer, identify a Master Trainer in your area who can formally be given the role of "consultant" or "mentor" for your program Leaders as needed.
		In a systematic way, Leaders are asked what kind of support they need.
		Conduct exit interviews with all Leaders who leave your program or who have not facilitated a workshop for 1 year or more and are unwilling to take a refresher or to be retrained. See <a href="#">page 107</a> for an example exit interview script.
		Have protocols for resolution of potential personality conflicts, communication problems, improper behavior with participants and co-Leaders in place.
		Follow guidelines for retention of active status for Leaders, <a href="#">page 38</a> .
<b>FIDELITY FOR MASTER TRAINER RETENTION</b>		
YES	NO	
		Master training should not be something in addition to a regular job. It should be part of the job description and compensated accordingly.
		You might not need your own Master Trainers. See <a href="#">page 33</a> .
		Master Trainers should be available to train for other organizations.

# Leader Fidelity Checklist

<b>Leaders' names:</b>				
<b>Date observed:</b>			<b>Session #:</b>	<b>2      3      4      5</b>
<b>Evaluation areas</b>	<b>Accep- table</b>	<b>Needs Improv e-ment</b>	<b>N/A</b>	<b>Comments</b>
Leaders started workshop on time				
Leaders generally followed activities time limits				
Leaders generally followed session time limits				
Leaders were respectful and non-judgmental				
Leaders provided information but did not tell what to do				
Leaders kept participants on topic				
Leaders did not add content not included in the manual				
Leaders did not skip or leave out material in the manual				
Leaders gently encouraged but not forced participation				

Evaluation areas	Acceptable	Needs Improvement	N/A	Comments
Leaders followed schedule for breaks				
Leaders did not <u>overly</u> use personal experiences				
Leaders maintained good eye contact with group				
Leaders' voices were loud enough for all to hear				
Leaders body language demonstrated they were present and engaged				
Leaders worked well together assisting each other as needed				
Leaders modeled Introductions, Action-Planning, Feedback and Problem-Solving as indicated in the manual				
Leaders followed Brainstorming Guidelines as instructed in the manual				

Evaluation areas	Acceptable	Needs Improvement	N/A	Comments
Leaders managed difficult group dynamics calmingly and effectively				
Leaders stayed on camera for entire workshop (virtual only)				



# Leader Conduct Guidelines Example

## ***THE NAME OF YOUR PROGRAM HERE***

### **Peer Leaders Guidelines and Responsibilities**

#### **CERTIFICATION, EXPERIENCE AND TRAINING**

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##### **Peer Leaders are required to:**

- Complete required training and certification process successfully.
- Complete any other additional training if recommended by the Project staff.
- Facilitate at least one full workshop series within twelve months of training and facilitate at least one workshop series per year thereafter. (Peer Leaders with no previous experience facilitating the [NAME OF YOUR LOCAL PROGRAM] will not receive a stipend for the first workshop series they facilitate).

#### **CURRICULUM**

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##### **Peer Leaders are required to:**

- Follow the curriculum and limit the program content to information and activities as described in the *Leader's Manual*. Bring your ideas and suggestions for changes up at Leader updates or with the Program Coordinator.
- Not share or distribute manuals used in the training and in the implementation of the Self-Management Resource Center Programs. Manuals and workshop materials are copyrighted and may not be passed to others in any format without permission from SMRC.
- Introduce yourself as a Peer Leader with the [NAME OF YOUR LOCAL PROGRAM].
- Restrain from using any other titles (even if it is true that you have them) or affiliations with other agencies.

#### **PRIVACY AND CONFIDENTIALITY**

---

##### **Peer Leaders are required to:**

- Avoid selling or advertising any items in class, promoting religious beliefs, or bringing outside speakers or guests to the class. Avoid recruitment of class participants for any type of campaigns.

- Keep the participants' identity and contact information confidential. Use their telephone numbers and emails only to remind them of the classes or communications related to the class.
- Maintain the confidentiality of all workshop participants (Follow HIPAA privacy rules). Information about the participants or activities in the workshops are strictly kept private.

## **RESPECT FOR DIVERSITY**

---

**Peer Leaders are required to join the [NAME OF YOUR LOCAL PROGRAM] in celebrating diversity.**

- The [NAME OF YOUR LOCAL PROGRAM] celebrates the diversity of our community. We believe no one should be discriminated against or the target of ridicule, disrespect or gossip due to their ethnicity, religion, gender, national origin, age, physical disability, political affiliation, sexual orientation, color, marital status, veteran status or medical condition.
- Peer Leaders who exhibit prejudiced and discriminatory behavior could lose their affiliation with the [Name of your program or agency].

## **DURING AND AFTER EACH CLASS**

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**Peer Leaders are required to:**

- Keep in contact with the Program Coordinator during the workshops series to report attendance and to discuss and resolve any problems.
- Return attendance rosters, workshop materials, and evaluation forms to the Program Coordinator no later than 5 days after completion of the workshop.

## **SHOW YOUR PROFESSIONALISM BY BEING A TEAM PLAYER**

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**Peer Leaders are required to:**

- Be punctual. Respect other people's time by arriving 15-30 minutes early and organizing yourself. Always start and end the workshop on time. Model the behavior that you want to see in the participants.
- Make the writing in charts and brainstorming activities legible by using big letters. Remember, the participants need to be able to read the charts from a distance.
- Do not miss any of the sessions. If an emergency arises, call the fellow peer Leader and let them know what is going on. Also, Leaders must make arrangements with another Leader within 48 hours before the class to replace them during their absence. It is also the Leader's responsibility to

communicate the situation and the name of their replacement to the Program Coordinator as soon as possible.

- Never argue or critique their partner in front of the group. If the partner missed something, Leaders may gently add it and let the partner resume. Find time after the class to indicate mistakes to your co-Leader.
- Avoid being an “expert” and giving answers to participants. Self-Management is only effective if people learn to seek answers on their own.
- Attempt to resolve differences directly with your peer in private, always maintaining a positive and open attitude. Notify the Program Coordinator only if the differences could not be resolved at that level. The staff will assess the situation and will make a reasonable attempt to solve the problem. Prolonged unresolved problems due to lack of cooperation or adherence to contract rules may result in termination of the contract.
- Be objective and avoid personalizing issues.
- When training with friends or family members, treat them as peers like you would anyone else.
- If your co-Leader is not performing up to standards, help them by privately offering constructive feedback instead of covering their mistakes.
- If applicable, assist in the collection of data or information necessary for evaluation or program report purposes.

**IF YOU HAVE ANY QUESTIONS**, call your local Program Coordinator. They are there to help you. If there is something you are not sure about, or a participant asks you a question you don’t know the answer to, call [NAME OF COORDINATOR at 000-000-0000] and they will help you get the information to them by the next workshop meeting. Remember, though, you are not supposed to be experts on anything except what’s in the workshop. Encourage participants to find other information on their own by being a good self-manager.

### **COMMIT TO ONGOING LEARNING!**

Attend and actively participate in the [monthly, semi-annual, annual] Leader updates to share experiences, anecdotes, new ideas, and to learn new information about the program.

***WELCOME, GOOD LUCK, AND THANK YOU!***



# Sample Interview Questions for Potential Leaders / Master Trainers

1. Have you taken the regular 6-week CDSMP workshop? (Yes / No)
2. Are you a certified Leader and facilitated a 2 workshops, one of which in the last year and at least one was virtual (potential Master Trainer - required)? (Yes / No)
3. Why do you want to volunteer as a peer Leader? As a Master Trainer?
4. Our peer Leaders in general either have [targeted condition] or have been a caregiver for someone with [targeted condition]. Does this apply to you?
  - Our Leaders are positive role models for the workshop participants. Please describe some of the ways you practice positive self-care in managing your condition.
  - Describe any experience you have had leading groups.
  - Describe any previous volunteer experience including any not related to health.
  - Describe how you have worked with people of different educational levels, cultures, or with physical or mental challenge.
  - Do you see any barriers or challenges in being a Leader (i.e., energy, time, transportation, availability, chronic condition limitations)? (Note briefly)
  - If you are selected, we would require you to attend a 4-day in-person training or 13-week virtual training (3 hours twice a week for 6 weeks) for peer Leaders. Can you attend? (Yes/No).
  - And also to co-lead 1 or 2 6-week workshops within a 12 month period (pending your health) (Yes/No). (State there is agreement form to sign)
  - This program is heavily scripted. It is critical for legal and liability reasons that Leaders do not share personal advice. Are you comfortable moving forward knowing that if you ever offer personal advice, you cannot continue to be a peer Leader in this program? (Yes / No)

- Any questions for us today about the program and/or being a Peer Leader?  
(Note briefly)

- Conclude Interview:

Thank you for the Interview. [If they are a successful candidate] A registration package will be mailed/emailed to you, or you may come into the office to pick it up [arrange with program clerk]. See you at the Training!

**Additional Questions (only if time allows or if necessary)**

- What kinds of people do you find it easy to work with?
- What kinds of people do you find it hard to work with?
- How do you deal with stress? What do you do?

# Sample Scenario-Based Interview for Potential Leaders or Master Trainers

## Scenario-Based Role Plays

Please note: These are examples, and you are free to make up your own. If you have good scripts that will work for you, let us know and we will add or change.

### **General instructions for the applicant:**

As part of this interview, we are now going to do a few short role plays. I will play the role of either a participant in the workshop or your co-Leader. I would like you to respond to me as though you were actually leading a workshop session, as a Leader. You will not follow a written script; you need to react to the scenario I present to you as if you were one of the workshop Leaders.

### **SCENARIO #1:**

***Interviewer instructs applicant:*** Please play the role of a workshop Leader and role play the following scenario with me:

***Interviewer role:*** You are a workshop participant who has just told the group that you are afraid of the future, and you start to cry.

### ***Type of responses Interviewer should be looking for from applicant:***

1. Look for empathy and compassion.
2. The Leader should not try to jump in and fix the situation, but instead give the participant the chance to express his or her emotions.
3. Provide validation, comfort, and support

## **SCENARIO #2** *(this is a good one for health professionals):*

**Interviewer instructs applicant:** For this scenario, keep in mind that in this program, Leaders are instructed to not provide information that is not in the manual or individual medical information to participants. Please play the role of a workshop Leader and role play the following scenario with me.

**Interviewer says:** I am a workshop participant living with diabetes. At break I tell you: “I have diabetes and my blood sugar is really high in the mornings. Can you help me with this?”

### **Type of responses Interviewer should be looking for from applicant:**

- Non-judgmental
- No medical information given
- Suggests they ask their doctor, nurse, or diabetes educator.

**Red Flag**—If participant asks medical questions or gives medical information:

- Explain that Leaders can’t give out specific medical advice and must encourage them to call a physician’s office to explain the issue to them.
- In addition to advice about seeking information from their physician, could also direct to the workshop book to read specific information about diabetes.

---

## **SCENARIO #3**

**Interviewer instructs applicant:** Again, keep in mind that in this program, Leaders are instructed to not provide information that is not in the manual or individual medical information to participants. Please play the role of a workshop Leader and role play the following scenario with me. This time I am not playing the role of a participant; I will be your co-Leader:

**Interviewer plays the following role:** You are a co-Leader and today you inform the other Leader that you would like to lead the healthy eating activity but that you will replace the information that is written in their manual with great information from a nutrition course that you are taking at your clinic. You have brought in your own materials from that nutrition class.

***Type of responses Interviewer should be looking for from applicant:***

- Non-confrontational - tell co-Leader that is not allowed. Attempts to come to a resolution.
- Reflect something about the importance of sticking with the script.
- Also acceptable would be the idea of asking the Program Coordinator if outside materials can be brought into the workshop.

**Red Flag**—doing nothing, justifying it because it comes from a class at the clinic

---

## **SCENARIO #4**

***Interviewer instructs applicant:*** Please play the role of a workshop Leader and role play the following scenario with me. How would you respond to Ben?

***Interviewer says:*** Joe is a participant in your workshop and always comes to the workshop with his partner Ben. Sometimes during emotional parts of the workshop, Joe reaches over to hold Ben's hand. I will play the role of Ben. During a problem-solving session Ben says, "My problem is that I am afraid if Joe gets sick, I will not be able to visit him in the hospital".

***Type of responses Interviewer should be looking for from applicant:***

- Response should be non-judgmental and should not focus on sexual orientation.
  - Response should aim at solving the problem (not being able to visit) not on the cause of the problem.
- 

## **Additional Script for potential Master Trainer that you would like to send to an SMRC Master training**

## **SCENARIO #5**

***Interviewer instructs applicant:*** Please play the role of a Master Trainer leading a Leader training. Role play the following scenario with me.

**Interviewer says:** I am a Leader trainee in a Leader training you are conducting. Before beginning the last day of training, you have identified me as someone that can't be a Leader. You have observed that I am consistently judgmental, I talk about my disease at great length, and I have a difficult time following the scripted manual during practice teaching. How would you tell me that I can't be a Leader?

***Type of responses Interviewer should be looking for from applicant:***

- Considerate but firm and clear about the decision and the reasons
- Good listener but does not back away from decision. Re-state reasons if needed
- Admits it's hard but necessary not to pass someone who does not perform well

**Red Flag**—find justification for problem behavior observed. Avoids uncomfortable conversation

# Suggested Script for Mid-Workshop Phone Call by Coordinator to Leaders

**Suggested questions for Leaders between the first and third workshop. Be prepared to answer questions or to offer help as needed.**

1. How are things going in general?
2. Anything particularly interesting about this group?
3. Any particular situation with any participant about which you would like to consult?
4. Anything related to the physical setup that we should know?
5. Do you have all the necessary materials and equipment?
6. Are there any questions participants have asked that you need an answer from me?
7. Are there any issues or problems collaborating between the two of you that we need to discuss / resolve?

**At the end, say:**

Thank you both for doing this workshop. Just remember that if you need anything, you can call or email me anytime. I will respond as quickly as possible.



# Participant Drop-Out Phone Call Script

**Calling participants that dropped out of a workshop can provide valuable information but requires careful planning and skill. It is highly recommended that the person making the calls is from the same cultural or ethnic background and not be the Leaders who facilitated the workshop.**

“Hello, I am calling from [name of your organization] and wanted to speak to you about the Healthy Living Workshop series you signed up for. I realize that you did not attend all the sessions, but we like to follow-up with everyone so that we can continually improve how we offer the program. I would like to ask you a couple of questions, and it should not take longer than about 5 minutes. Do you have time to answer my questions?”

**1) Was the workshop held at a convenient time and location?**

*YES/NO; if No, ask: Is there a time and location that you would have preferred?*

**2) Sometime participants don’t come back to workshops because the workshop was not what they expected. Was the workshop what you had thought it would be?**

*YES/NO; if No, ask: Can you tell us what you were expecting?*

**3) Did you feel the workshop content and materials related to your personal health condition?**

*YES/NO; if No, ask: Can you tell us what you were expecting?*

**4) Were you satisfied with the quality of workshop Leaders?**

*YES/NO; if No, ask: Can you tell us specifically what you were not satisfied with?*

**5) Is there anything else you would like to tell us that could help us improve our program?**

**6) Thank you for your time answering these questions. Have a nice day!**



# Leader Exit Interview Questions

**The Exit Interview is not required but highly encouraged. It should be conducted if there is a genuine interest in knowing if your Leaders are leaving due to organizational issues and if there is a commitment to improve the operation of your organization in order to retain your Leaders.**

**You may choose to ask only some of the following questions or all of them. It is not recommended for the exit interview to be too long.**

1. What did you enjoy most about being a Leader with us?
2. What did you enjoy the least about being a Leader with us?
3. Do you think you received the proper training to do your job as Leader?
4. Do you think you had all the materials and equipment necessary to facilitate workshops?
5. Did you feel supported and appreciated as Leader?
6. Can you think of one or two words to describe the culture of our organization?
7. Did any of our policies or procedures make your job easier?
8. Did any of our policies or procedures make your job harder?
9. Any suggestions for improvement?
10. Is there anything else you would like to tell us about your experience as a Leader?



# Participant Satisfaction Surveys

## SAMPLE OF SHORT SURVEY

**We ask you to share your responses to this workshop with us; we want to learn if we can make it even better!**

Workshop title \_\_\_\_\_

Site \_\_\_\_\_ Date \_\_\_\_\_

Leaders \_\_\_\_\_

Thank you for taking this class in our facility. Please check ✓ the answers that best reflect your opinion.

	Strongly agree	Agree	Neutral	Disagree	Strongly disagree
1. The information provided in the workshop is practical and useful for daily living.					
2. The Leaders made the content of the workshop easy to understand.					
3. I am motivated to make lifestyle changes as a result of the workshop.					
4. The time and location of the workshop was convenient.					
5. I would recommend this workshop to a friend.					

Continued...

What was most helpful? \_\_\_\_\_

\_\_\_\_\_

How could this workshop be improved? \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Other comments? \_\_\_\_\_

\_\_\_\_\_

## SAMPLE OF LONG SURVEY (Use the questions that you want)

---

Thank you for providing feedback to assist in evaluating this workshop; it is much appreciated.

1. Information about the workshop you have been attending

a. Location: \_\_\_\_\_ Time of workshop: \_\_\_\_\_

b. Date completed (i.e., today's date): \_\_\_\_\_

c. How did you hear about the workshop?

- |  |   |  |
|--|---|--|
| <input type="checkbox"/> Previous participant  | <input type="checkbox"/> Another workshop | <input type="checkbox"/> Doctor / Nurse              |
| <input type="checkbox"/> Media e.g., flyer, ad | <input type="checkbox"/> Email            | <input type="checkbox"/> Social worker or counsellor |
| <input type="checkbox"/> Health fair           | <input type="checkbox"/> Clinic           |  |
| <input type="checkbox"/> Other                 |   |  |
- 

d. How many workshop sessions did you attend? (Please circle)

1   2   3   4   5   6   7

2. Your age?

- |   |   |
|---|---|
| <input type="checkbox"/> 18 to 29 years | <input type="checkbox"/> 30 to 44 years   |
| <input type="checkbox"/> 45 to 59 years | <input type="checkbox"/> 60 or more years |

3. Your residential postcode/zipcode? \_\_\_\_\_

4. Please rate the following aspects of the workshop by circling one number for each item below where 1 = Poor and 5 = Excellent

a. The **time/day** workshop was held?

1	2	3	4	5
Poor				Excellent

b. The **venue** for the workshop?

1	2	3	4	5
Poor				Excellent

Comments \_\_\_\_\_

\_\_\_\_\_

5. Please rate the workshop leaders by circling one number for each item below where 1 = Poor and 5 = Excellent

Leader #1 name: \_\_\_\_\_

a. Communication

1	2	3	4	5
Poor				Excellent

b. Organization and preparation

1	2	3	4	5
Poor				Excellent

c. Competently handled difficult situations or questions

1	2	3	4	5
Poor				Excellent

d. Respected group members' needs and differences

1	2	3	4	5
Poor				Excellent

e. Overall

1	2	3	4	5
Poor				Excellent

Comments: \_\_\_\_\_

\_\_\_\_\_

Leader #2 name: \_\_\_\_\_

b. Communication

1	2	3	4	5
Poor				Excellent

c. Organization and preparation

1	2	3	4	5
Poor				Excellent

f. Competently handled difficult situations or questions

1	2	3	4	5
Poor				Excellent

g. Respected group members' needs and differences

1	2	3	4	5
Poor				Excellent

h. Overall

1	2	3	4	5
Poor				Excellent

Comments: \_\_\_\_\_

\_\_\_\_\_

6. Please circle the one number that best shows the extent to which you agree or disagree with the following statements where 1 = Disagree and 5 = Agree

a. Workshop has helped me feel more in control of my condition.

1	2	3	4	5
Disagree				Agree

b. Workshop has helped increase my confidence.

1	2	3	4	5
Disagree				Agree

c. Workshop has helped me take more responsibility for my health.

1	2	3	4	5
Disagree				Agree

d. Workshop has helped me understand the services available to support me.

1	2	3	4	5
Disagree				Agree

e. Workshop has helped me build personal strategies to support my health.

1	2	3	4	5
Disagree				Agree

f. Workshop has helped me better manage my medications

1	2	3	4	5
Disagree				Agree

g. Workshop has taught me a range of skills to use in the future

1	2	3	4	5
Disagree				Agree

I plan to use the following skill/s in the near future: \_\_\_\_\_

\_\_\_\_\_

h. I would recommend this workshop to another person living with a chronic condition

1	2	3	4	5
Disagree				Agree

**If you have enjoyed the workshops and feel that these may be beneficial to others, please tell your Doctor / Nurse / Social Worker / Counselor / Therapist!**

Would you be interested in training to lead workshops yourself? (Please circle)

Chronic Disease Self-Management.....	Yes	No
Diabetes Self-Management .....	Yes	No
Chronic Pain Self-Management.....	Yes	No
Aging Well with HIV .....	Yes	No
Cancer Survivors Self-Management.....	Yes	No
Building Better Caregivers .....	Yes	No
Are you interested in Spanish workshops? .....	Yes	No

Would you prefer in-person or virtual (Zoom) workshops?	In-Person	Virtual	Either is good
--	-----------	---------	----------------

***ADDITIONAL COMMENTS AND FEEDBACK*** – much appreciated to help apply for funding and shape the future direction of our program:

***Thank you for sharing your comments!***

# Crisis Protocol for Self-Harm or Suicide

It is important that part of an organization's crisis protocol details the steps Leaders should take if a participant mentions self-harm. Leaders worry about this situation, and having a protocol in place helps lessen those fears and avoid Leaders overextending their limits. They are not there as therapists.

The crisis protocol should contain the following:

- A reminder that the Leaders do not act as therapists, but they must take comments about self-harm seriously. They should not, however, ask the participant for an explanation.
- Crisis intervention resources to which the Leader can immediately refer the participant. Details should include specific local contact information, and also include the U.S. National Suicide Prevention hotline telephone number, 988, or the appropriate number in non-U.S. countries. The hotline is manned 24 hours a day.
- That Leaders should talk to the person privately after the session, urging them to get help and providing the participant with resources.
- That Leaders should call 911 if they feel the participant is in immediate danger.
- That Leaders should contact their program coordinator immediately. The program coordinator will need to follow up with the person. To do this, Leaders need a contact number that is available to them 24/7.

Appendix III in all Leader's manuals also have suggestions for how to handle a suicidal person.



# License Annual Report Questions Worksheet

Annual reports are required from each licensed organization (see [page 69](#)), and the person listed on the license will receive a remind email from SMRC when the report is due. **Annual reports are submitted online ONLY on the Member Portal.**

Download the [Guide to the SMRC Website](#) to learn more about the Member Portal.

Organizations operating under an umbrella license must submit their numbers to their umbrella license's responsible person, who will submit on behalf of all organizations under their license. All other organizations must submit directly to SMRC.

The worksheet that follows on the next page is designed to help you prepare to answer the questions on the report. You can also [download](#) the worksheet.

### THIS DOCUMENT IS FOR YOUR OWN PREPARATION ONLY.

**Before starting your annual report, please review “Our organizations” (in the top red-boxed menu in the member portal) and correct any errors or omissions. Make sure to view and add or edit your organization’s Public Locator information. This information can also be edited on the annual report form, but easier to do ahead of time!**

#### **Current License Details Required** (not required for partners under an umbrella license)

---

- Name of legally responsible person for license (this person receives all official documents and notifications about license)
- Email of legally responsible person
- Licensed programs

#### **Current Organization Details Required** (partners under an umbrella license must review/add/edit directly in the member portal’s “Our organizations” section)

---

- Organization name
- Organization full physical address
- Name of responsible contact
- Email of responsible contact
- Name(s) of Program Coordinator(s)
- Email(s) of Program Coordinator(s)

#### **For Public Program Locator:**

- Organization name (as above)
- Organization address (as above)
- Organization website address (including https://)
- Organization public email address (This address should be monitored and responded to frequently by someone who is knowledgeable about programs being offered.)
- Organization public telephone (This phone should also be answered by someone who is knowledgeable about programs being offered.)
- SMRC programs offered
- Languages offered

CONTINUE TO THE REPORT TABLE ON THE NEXT PAGE

**This report covers the 12 month period before your license anniversary date**

**Participant Workshops, all programs, all languages** (umbrellas submit consolidated report for their own organization and all partners)

Total Participant Workshops In-Person or Virtual (not including Tool Kit with Phone Workshops)	
Total Tool Kit with Conference Call Workshops	

**Full New Leader Trainings, all programs, all languages** (umbrellas submit consolidated report for their own organization and all partners)

Total Full Leader Trainings, 4-day in person or 7-week virtual	
--	--

**SMRC Programs Offered in Any Language (check all that apply)**

- ☐ Chronic Disease (including Workplace and Tool Kit workshops, if applicable)
- ☐ Diabetes (including Tool Kit workshops, if applicable)
- ☐ Chronic Pain (including Tool Kit workshops, if applicable)
- ☐ Cancer Survivors (including Tool Kit workshops, if applicable)
- ☐ HIV
- ☐ Caregivers

**Languages**

If any workshops reported are in languages other than English, select all languages that apply:	(Select from list of languages provided))
---	---

**Were there any problems during your workshops?**

--

**Anything else you would like to tell us?**

--

Partners operating under an umbrella license provide this information to their umbrella's contact person. Partners do not submit a separate annual report to SMRC.

***That's all!***



# Trainer Annual Report Questions Worksheet

Annual reports are **required** from each Master Trainer every year even if they have no activity to report (see [page 69](#)). **The report must be submitted by the Trainer, NOT by anyone else.** The report is for the previous calendar year and is due by January 31 following the reporting period.

Annual reports are submitted only online on the Member Portal. Download the [Guide to the SMRC Website](#) to learn more about the Member Portal. I.

Reports submitted after January 31 are delinquent. Late reports are fined:

- \$100 for those submitted in February
- Trainers who do not submit by February 28/29 lose their certification and must pay a \$150 fee to be reinstated and submit their report.

If reports are not submitted, the MT will be dropped from active status and may not train Leaders.

The worksheet that follows on the next page is designed to help you prepare to answer the questions on the report. You can also download the worksheet from the Member Portal.



## Questions Asked on the Trainer's Annual Report for the Previous Calendar Year

**THIS DOCUMENT IS FOR YOUR OWN PREPARATION ONLY.  
YOU MUST SUBMIT YOUR REPORT ON THE TRAINER'S PORTAL ON OUR WEBSITE!**

### **Your report for 2024 is due by January 31, 2025.**

- Reports submitted in February will be charged a **\$100 late fee**.
- For reports submitted in March, you will lose your certification as of March 1 and charged a **\$150 late fee** to reinstate your certification
- After March 31, you will be required to re-take a full Leader's training to regain your certification

1. Your profile information will be automatically filled with what is in your personal profile. Check it carefully and make corrections if anything has changed. New information will be saved in your record.

- Make sure that the name of your program coordinator and licensed organization is correct. If you cannot find your licensed organization or program coordinator, email [licensing@selfmanagementresource.com](mailto:licensing@selfmanagementresource.com) for help.

### **TIP!**

Begin typing into fields that ask for names of coordinators, licensed organizations, languages, etc., and the system will show only those that contain what you have typed.

2. You will be able to save your report as a draft and come back to it by scrolling to the bottom of your screen and clicking the "Save and finish later" button. However, you must click the final button at the end of the report to send it to SMRC. Drafts are not submitted reports, so failure to complete your report could result in late fees.
4. Your portal's annual report landing page will show you if your report is complete or a draft. You can also print or download a copy.

**Questions? Email us at [certification@selfmanagementresource.com](mailto:certification@selfmanagementresource.com)**

CONTINUED ON THE NEXT PAGE

RECORD ONLY YOUR ACTIVITY FOR JANUARY 1 TO DECEMBER 31, 2024

Which workshops or trainings did you facilitate during 2024 in any language?

Chronic Disease Self-Management Program ☐

Tomando Control de su Salud ☐

Workplace Chronic Disease Self-Management Program or Tomando Control de su Salud en Trabajo ☐

Diabetes Self-Management Program or Manejo Personal de la Diabetes (Spanish DSMP) ☐

Chronic Pain Self-Management Program or Programa de Manejo Personal del Dolor Crónico ☐

Cancer: Thriving and Surviving or Cáncer: Triunfando y Sobreviviendo ☐

Aging Well with HIV or PSMP ☐

Building Better Caregivers or Convertirse en Mejores Cuidadores ☐

Leader Facilitation Skills Refresher Training ☐

A box will open showing the first item you selected from the list above. When you have completed the information, the second item you selected will display, and so on. The system will only show and require information for the programs you indicated you facilitated in 2024. All answers are required.

The following worksheet will help you prepare for entering your report.

CONTINUED ON THE NEXT PAGE

**NOTE: IF YOU INDICATE YOU HAVE FACILITATED LEADER TRAINING, THE SYSTEM WILL REQUIRE THE DATE OF THE LAST DAY OF YOUR MOST RECENT TRAINING**

Record only your activity for January 1 to December 31, 2024!  
\* Please complete **ALL FIELDS** to continue Trainer report! Use 0 if needed.

**Chronic Disease Self-Management Program in ANY LANGUAGE other than Spanish**

4-day Face-to-Face or 13-session Virtual New Leader Trainings

Face-to-Face, Virtual, or Tool Kit with Phone Call **WORKSHOPS**

Languages facilitated in any of the above workshops and trainings. Chose all that apply

Record only your activity for January 1 to December 31, 2024!  
\* Please complete **ALL FIELDS** to continue Trainer report! Use 0 if needed.

**Tomando Control de su Salud**

4-day Face-to-Face or 13-session Virtual New Leader Trainings

Face-to-Face or Virtual CDSMP to Tomando Cross-Trainings for Leaders

Face-to-Face, Virtual, or Tool Kit with Phone Call **WORKSHOPS**

CONTINUED ON THE NEXT PAGE

Record only your activity for January 1 to December 31, 2024!

\* Please complete **ALL FIELDS** to continue Trainer report! Use 0 if needed.

**Workplace Chronic Disease Self-Management Program or  
Tomando Control de su Salud en Trabajo in ANY LANGUAGE**

Face-to-Face of Virtual CDSMP to  
WCSMP Cross-Trainings for  
Leaders

Face-to-Face or Virtual  
**WORKSHOPS**

Languages facilitated in any of the  
above workshops and trainings.  
Chose all that apply

Select all that apply

Record only your activity for January 1 to December 31, 2024!

\* Please complete **ALL FIELDS** to continue Trainer report! Use 0 if needed.

**Diabetes Self-Management Program or Manejo Personal de la  
Diabetes (Spanish DSMP) in ANY LANGUAGE**

4-day Face-to-Face or 13-session  
Virtual New **Leader Trainings**

Face-to-Face or Virtual CDSMP or  
Tomando to DSMP or Spanish  
DSMP Cross-Trainings for Leaders

Face-to-Face, Virtual, or Tool Kit  
with Phone Call **WORKSHOPS**

Languages facilitated in any of the  
above workshops and trainings.  
Chose all that apply

Select all that apply

CONTINUED ON THE NEXT PAGE

Record only your activity for January 1 to December 31, 2024!

\* Please complete **ALL FIELDS** to continue Trainer report! Use 0 if needed.

**Chronic Pain Self-Management Program or Programa de Manejo Personal del Dolor Crónico in ANY LANGUAGE**

4-day Face-to-Face or 13-session  
Virtual New **Leader Trainings**

Face-to-Face or Virtual CDSMP to  
CPSMP Cross-Trainings for Leaders

Face-to-Face, Virtual, or Tool Kit  
with Phone Call **WORKSHOPS**

Languages facilitated in any of the  
above workshops and trainings.  
Chose all that apply

Select all that apply

Record only your activity for January 1 to December 31, 2024!

\* Please complete **ALL FIELDS** to continue Trainer report! Use 0 if needed.

**Cancer: Thriving and Surviving or Cáncer: Triunfando y Sobreviviendo in ANY LANGUAGE**

4-day Face-to-Face or 13-session  
Virtual New **Leader Trainings**

Face-to-Face or Virtual CDSMP to  
CTS Cross-Trainings for Leaders

Face-to-Face, Virtual, or Tool Kit  
with Phone Call **WORKSHOPS**

Languages facilitated in any of the  
above workshops and trainings.  
Chose all that apply

Select all that apply

CONTINUED ON THE NEXT PAGE

Record only your activity for January 1 to December 31, 2024!

\* Please complete **ALL FIELDS** to continue Trainer report! Use 0 if needed.

### **Aging Well with HIV or PSMP in ANY LANGUAGE**

4-day Face-to-Face or 13-session  
Virtual New Leader Trainings

Face-to-Face or Virtual CDSMP to  
AWHIV Cross-Trainings for Leaders

Face-to-Face or Virtual  
**WORKSHOPS**

Languages facilitated in any of the  
above workshops and trainings.  
Chose all that apply

Select all that apply

Record only your activity for January 1 to December 31, 2024!

\* Please complete **ALL FIELDS** to continue Trainer report! Use 0 if needed.

### **Building Better Caregivers or Convertirse en Mejores Cuidadores in ANY LANGUAGE**

4-day Face-to-Face or 13-session  
Virtual New Leader Trainings

Face-to-Face or Virtual CDSMP to  
BBC Cross-Trainings for Leaders

Face-to-Face or Virtual  
**WORKSHOPS**

Languages facilitated in any of the  
above workshops and trainings.  
Chose all that apply

Select all that apply

CONTINUED ON THE NEXT PAGE

Record only your activity for January 1 to December 31, 2024!

\* Please complete **ALL FIELDS** to continue Trainer report! Use 0 if needed.

### **Leader Facilitation Skills Refresher Training in ANY LANGUAGE**

Face-to-Face or Virtual Leader Refresher Trainings

Languages facilitated in any of the above workshops and trainings. Chose all that apply

During this report period, in which of these delivery formats have you facilitated any SMRC program in any language? Please select all that apply.

**You have not reported conducting any new Leader trainings during this report year. Please complete the following:**

Enter the ending date of the most recent 4-day in-person or 13-session virtual training of new Leaders that you conducted in any year. If you do not remember the exact date of the last day of the training, please enter your best estimated date



**I have not yet done a training for new Leaders since being trained as a Master Trainer.**

☐

**Did anything take place during your workshops that you considered a problem? Please tell us in detail!**

**Is there anything else you would like to tell us?**

Delivery format selections:

- In-Person
- Virtual
- Tool Kit with Phone

These Leader training questions will only show if you have not reported a Leader Training

That's all! The system will show you your report as a printable, downloadable PDF. However, you must click the "Close and return to report" button and then click the "Complete! Submit to SMRC button" to send the completed report to SMRC.

Questions? Email [certification@selfmanagementresource.com](mailto:certification@selfmanagementresource.com)



# Trainer and Leader Certification Guidelines

Certification of Master Trainers (see [page 32](#)) and Leaders (see [page 20](#)) must follow these guidelines to ensure program fidelity.

[Download](#) the *SMRC Certification Guidelines*.





## *Self-Management Resource Center*

# CERTIFICATION GUIDELINES



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## Definitions

### Leader Training:

- An event during which prospective Leaders are trained by two Master Trainers or T-Trainers.

### Master Training:

- An event where prospective Master Trainers are trained virtually by SMRC. To be eligible for Master Training, one must have successfully completed Leader training and have led **at least three** complete workshops, one of which must have been in the past year.

### Cross-Training

- An event conducted either virtually or in person, to prepare a Leader or Master Trainer to facilitate a workshop in a program other than that in which they were originally trained. Cross trainings are only offered for people who are already trained in CDSMP or Tomando Control de Su Salud. Only program-specific activities are covered in cross-trainings. To attend a cross-training, one must be an active Leader or Master Trainer.
- **IMPORTANT: Master Trainers can only be cross-trained through a virtual webinar offered by SMRC.**
- **Master Trainers cannot be cross-trained by other Master Trainers.**

### Certificates of Completion of Training:

- For Leader training: Given by the organization offering the training. Format is at the organization's discretion.
- For Master training: Certificates of Completion of Training are given by the organization offering the training (usually SMRC). This is not the same as the Master Trainer Certification which is given only by SMRC. (see below)

### Master Trainer and Leader Certifications

- Permission granted by the Self-Management Resource Center to individuals who have completed SMRC Master Training and have been recommended by their trainers for certification.
- Leaders are not certified by SMRC. Their status as Leaders depends on the recommendation of the Master Trainers and is given by the organization that conducts the training.

## Definitions, continued

### Dates (mm/dd/yyyy):

- Training Date is the date of the last day of a training. This date is usually printed on the Certificate of Completion. This date is used **only** to verify that new Leaders or Master Trainers have completed their first workshop within a year of completing their initial training.
- Annual Reporting Date is the date the Master Trainer submits their annual report each January, starting in the year of initial training and repeating each calendar year. Master Trainers are required to submit their annual report every year on the SMRC website's Member Portal in order to retain their active Master Trainer status. Leaders do not report to SMRC.

### Active Status:

- An "active" Leader or Trainer has successfully completed training, facilitated a workshop or Leader training within the initial 12 months after training and continues to facilitate all activities required by policy outlined in this document in all subsequent years. Active status is retained separately for each program in which someone has been trained.
- To become an active Leader, one must facilitate a workshop within one year of their training date.
- To become an active Master Trainer, one must:
  - 1) Facilitate a Leader training within one year of their training date.
  - 2) Submit their certification application to SMRC in the website Member Portal. "Login" is found on the top menu on the home page: <https://selfmanagementresource.com/>
  - 3) Maintain their subscription to the SMRC Trainers list serve
  - 4) Submit a trainer annual report every January.

Leader Requirements – In-Person Training	
<p><b>Part I: LEADER TRAINING IN-PERSON</b></p>	<p>Potential Leaders must attend an in-person 4-day Leader training (24 hours) and successfully complete 2 practice teaches during training. Approval is determined by the Master Trainers according to specified criteria.</p>
<p><b>Part II: AFTER TRAINING - FIRST 12 MONTHS TO BECOME ACTIVE LEADER</b></p>	<p>To become an Active Leader, Leaders must facilitate at least one in-person or video-platform 6-week workshop (all six 2.5-hour sessions) <u>within 12 months</u> from training date (the last day of their training). Leader must <u>request from their Program Coordinator</u> the copy of the in-person or virtual <i>Leader's Manual</i> and charts package (either virtual slides for video workshops or optionally printed charts for in-person) to facilitate the workshop.</p> <p>In addition, all new Leaders must have a <u>fidelity check</u> done by agency's Program Coordinator or Master Trainer for their first workshop.</p> <p>NOTE: Facilitating the 6-week Tool Kit conference call, virtual or in-person workshops (1-hour sessions) with participants <u>will NOT count</u> toward completing certification requirement to become an Active Leader.</p>
<p><b>Part III: RETENTION OF ACTIVE STATUS – PREFERRED OPTION AFTER FIRST 12 MONTHS</b></p>	<p>To remain an Active Leader, Leaders must facilitate at least one in-person or virtual (video platform) 6-week workshop (all six 2.5-hour sessions) <u>every 12 months</u>.</p> <p>NOTE: Facilitating the 6-week Tool Kit conference call, virtual or in-person workshops (1-hour sessions) <u>will count</u> toward completing certification requirement to remain an Active Leader.</p>
<p><b>Part IV: RETENTION OF ACTIVE STATUS – ADDITIONAL OPTION</b></p>	<p>If an <u>Active</u> Leader is unable to facilitate an in-person or virtual (video platform) or Tool Kit with conference call workshop within a given 12 months, they may attend a <u>Leader Refresher Training</u>, either locally or online through SMRC, to remain active. <u>Refreshers may not be used during the first 12 months</u> after completing training, nor can a refresher be used 2 years in a row.</p> <p><u>Inactive</u> Leaders must repeat a 4-day in-person or 7-week virtual Leader training.</p>
<p><b>OBTAINING AND RETAINING ACTIVE STATUS FOR ADDITIONAL PROGRAMS</b></p> <p>NOTE: Workshop can be delivered in-person or virtually for options 1-3 and may be offered by telephone, virtually or in-person with Tool Kit for options 2-3.</p>	<p>To remain active as a Leader for multiple self-management programs, the following policy applies:</p> <ol style="list-style-type: none"> <li>1. After training or cross-training in a new program, must facilitate at least one 6-week workshop (all six 2.5-hour sessions) of that program <u>within 12 months</u> from training date.</li> <li>2. Every 12 months must facilitate <u>all six sessions</u> of one 6-week SMRC community workshop.</li> <li>3. Every 2 years must conduct <u>all 6 sessions</u> of one 6-week workshop for <u>every program</u> for which they are active.</li> </ol>

Leader Requirements – Virtual Training	
<p><b>Part I: LEADER TRAINING VIRTUAL (VIDEO-PLATFORM)</b></p>	<p>Potential Leaders must:</p> <ol style="list-style-type: none"> <li>1. Participate in all 13 sessions of the 7-week video-platform training. Week 1 will be one session and weeks 2-7 will be 2 sessions on 2 different days per week. Each session will be 2 to 2.5 hours. Trainees must have and know how to use reliable internet connection, computer, speakers, and webcams.</li> <li>2. Trainees must successfully complete 2 practice teaches during training. Success is determined by the Master Trainers according to specified criteria.</li> <li>3. After successfully completing the training, Leaders must complete one virtual (video-platform) workshop to become an Active Leader.</li> </ol> <p>NOTE: Facilitating the 6-weeks of conference calls with participants using the mailed Tool Kit <b>will NOT count</b> toward completing certification requirement to become an Active Leader.</p>
<p><b>Part II: MOVING FROM VIRTUAL LEADER TO IN-PERSON LEADER</b></p>	<p>No additional training is required. Leader will request the copy of the in-person <i>Leader's Manual</i> to facilitate in-person workshop from their organization's Program Coordinator.</p> <p>The Leader must, if possible, facilitate the first in-person workshop with another Leader who has facilitated at least one in-person workshop. It is best if this person was trained and certified through an in-person training.</p> <p>In addition, the Leader must have a fidelity check done by agency's Program Coordinator or Master Trainer.</p>
<p><b>Part III: RETENTION OF ACTIVE STATUS – PREFERRED OPTION</b></p>	<p>To remain an Active Leader, Leaders must facilitate at least one virtual, in-person, or Tool Kit with conference call (if applicable) 6-week workshop (all six sessions) every calendar year.</p>
<p><b>Part IV: RETENTION OF ACTIVE STATUS – ADDITIONAL OPTION</b></p>	<p>If an active Leader is unable to facilitate a virtual, in-person or Tool Kit with conference call workshop within a calendar year, they may attend a Leader Refresher Training, either locally or online through SMRC, to remain active. Refreshers may not be used during the first 12 months after completing training, nor can a refresher be used 2 years in a row.</p> <p>Inactive Leaders must repeat a full (all sessions) Leader training, either in-person or virtual.</p>

Leader Requirements – Virtual Training, <i>continued</i>	
<p><b>OBTAINING AND RETAINING ACTIVE STATUS FOR ADDITIONAL PROGRAMS</b></p> <p>NOTE: Workshop can be delivered virtually or in-person.</p>	<p>To remain active as a Leader for multiple self-management programs, the following policy applies:</p> <ol style="list-style-type: none"> <li>1. After training or cross-training in a new program, must facilitate at least one 6-week workshop (all six 2.5-hour sessions) of that program within 12 months from training date.</li> <li>2. Every calendar year must facilitate <u>all six sessions of one 6-week community workshop</u>.*</li> <li>3. Every 2 years must conduct <u>all sessions of one 6-week workshop for every program</u> for which they are active.*</li> </ol> <p>*These can be offered virtually, in person or by Tool Kit</p>
Leader Requirements – Tool Kit Only Training	
<p><b>Part I: LEADER TRAINING TOOL KIT ONLY</b></p>	<p>Potential Leaders must:</p> <ol style="list-style-type: none"> <li>1. Participate in <u>all days or sessions of either an in-person or virtual Leader training</u>.</li> <li>2. Trainees must successfully complete 2 practice teaches during training. Approval is determined by the Master Trainers according to specified criteria.</li> <li>3. After successfully completing the training, Leaders must facilitate the 6-week workshop with participants using the mailed Tool Kit within 12 months to become an <u>Active Leader</u> for the Tool Kit program only.</li> </ol>
<p><b>Part II: RETENTION OF ACTIVE STATUS</b></p>	<p>If an active Tool Kit-only Leader is unable to facilitate the 6-week Tool Kit workshop within a calendar year, they may attend a Refresher Training, either in-person locally or online through SMRC, to remain active. Refreshers may not be used during the first 12 months after completing training, nor can a refresher be used 2 years in a row.</p> <p><u>Inactive Leaders must repeat the full Leader training, either in-person or virtually.</u></p>
<p><b>OBTAINING AND RETAINING ACTIVE STATUS FOR ADDITIONAL PROGRAMS</b></p> <p>NOTE: Workshop can be delivered virtually or in-person.</p>	<p>To remain active as a Tool Kit Leader for multiple self-management programs, the following applies:</p> <ol style="list-style-type: none"> <li>1. After training or cross-training in a new program, must facilitate at least one 6-week Tool Kit workshop of that program within 12 months from training date.</li> <li>2. Every calendar year must facilitate <u>all six sessions of one 6-week Tool Kit workshop</u>. Every 2 years must conduct <u>all sessions of one 6-week Tool Kit workshop for every program</u> for which they are active.</li> </ol>

Master Trainer Requirements	
<p><b>Part I:</b> BEFORE AND DURING MASTER TRAINING</p>	<p>Potential Master Trainers must:</p> <ol style="list-style-type: none"> <li>1. Successfully complete Leader Training (in any SMRC program).</li> <li>2. Have facilitated at least 3 workshops (in any program). One of these workshops must take place within 12 months before the date of Master Training.</li> <li>3. If possible, schedule a Leader training to be offered soon after completing Master Training (preferably within 6 months after training, but definitely within 12 months after the last day of the training).</li> <li>4. Register for and attend a 3-session virtual Master Training given by SMRC (see <a href="#">training calendar</a> for trainings offered by SMRC).</li> <li>5. Immediately after registering for Master Training, submit their Master Trainer Certification application online on SMRC's website's Member Portal. "Login" is found on the top menu on the home page: <a href="https://selfmanagementresource.com/">https://selfmanagementresource.com/</a></li> <li>6. Be recommended for Master Training Certification by the T-Trainers conducting the training.</li> </ol>
<p><b>Part II:</b> AFTER TRAINING – FIRST 12 MONTHS OBTAINING CERTIFICATION</p>	<p>To become certified as a Master Trainer, Master Trainers must:</p> <ol style="list-style-type: none"> <li>1. Facilitate one Leader training within 12 months. (preferably within six months)</li> <li>2. Once certified as a Master Trainer in one program, SMRC will automatically give Master Trainer certification in all programs for which they are currently active as Leaders and have submitted a certification application for that program. To submit the application, log in to SMRC's Member Portal. "Login" is found on the top menu on the home page: <a href="https://selfmanagementresource.com/">https://selfmanagementresource.com/</a></li> <li>3. Subscribe to and remain on the Trainer list serve.</li> </ol> <p>NOTE: An extension may be granted depending on certain and extenuating circumstances.</p>
<p><b>Part III:</b> MOVING FROM IN-PERSON MT TO VIRTUAL MT</p>	<p>Existing Master Trainer (trained in-person before January 2022) must:</p> <ol style="list-style-type: none"> <li>1. Facilitate one virtual (video-platform) 6-week workshop (all six 2.5-hour sessions) during which they keep weekly notes of problems and concerns.</li> <li>2. Attend the SMRC's Master Trainer virtual certification session of approximately 3 hours. There will be a fee charged. See SMRC's website's <a href="#">Training Calendar</a>.</li> <li>3. Facilitate one video-platform Leader training within 12 months of SMRC's certification session.</li> </ol>

Master Trainer Requirements, <i>continued</i>	
<p><b>Part IV: RETENTION OF CERTIFICATION</b></p>	<p>To remain active as a Master Trainer, the following policy applies after the initial 12 months:</p> <ol style="list-style-type: none"> <li>1. Must facilitate the first full in-person (4-days) or virtual (7-weeks) Leader training no later than 18 months from training date.</li> <li>2. Every 12 months, must facilitate <u>one</u> of the following to remain certified: <ul style="list-style-type: none"> <li>• One 6-session community in-person or virtual workshop, or</li> <li>• One full in-person or virtual Leader training, or</li> <li>• One in-person or virtual Leader cross-training, or</li> <li>• One in-person or virtual Leader Update training, if relevant.</li> </ul> </li> <li>4. Every 3 years conduct one of the above for every program for which they are certified.</li> <li>5. Every 3 years conduct a <u>full</u> in-person or virtual Leader training.</li> <li>6. Every year complete and submit a Trainer's Annual Report (due by January 31 every year). The link "Submit Report" is available through your SMRC portal login link on the homepage of our website.</li> <li>7. Remain subscribed to the Trainers list serve.</li> </ol> <p>NOTE: Facilitating the 6-weeks of conference calls with participants using the mailed Tool Kit <u>will count</u> toward completing certification requirement to remain an Active Master Trainer.</p>
<p><b>Part V: LOSS OF CERTIFICATION</b></p> <p>NOTE: Workshop and Leader Training can be delivered as in-person or virtual (video-platform)</p>	<p>If a Master Trainer:</p> <ol style="list-style-type: none"> <li>1. Does not facilitate their first Leader training within 18 months from training date, or</li> <li>2. Does not facilitate workshops or conduct Leader cross-trainings or Leader update training (if relevant) for any 12-month period, or</li> <li>3. Does not conduct a full Leader training every three years, or</li> <li>4. Does not submit an Annual Report.</li> <li>5. Does not follow fidelity requirements.</li> </ol> <p>They will be considered inactive as a Master Trainer and must be re-trained and re-certified as a Master Trainer.</p>

Master Trainer Requirements, <i>continued</i>	
<p><b>OBTAINING AND RETAINING CERTIFICATION FOR ADDITIONAL PROGRAMS</b></p> <p>NOTE: Workshop and Leader Training can be delivered as in-person or virtually.</p>	<p>Active Master Trainers can become Master Trainers in an additional program. They must complete the following three steps:</p> <ol style="list-style-type: none"> <li>1. Complete <u><a href="#">cross-training</a></u> in a <u><a href="#">SMRC webinar</a></u>, and</li> <li>2. Facilitate one 6-week workshop (all 6 sessions) within 12 months of training date, and</li> <li>3. Submit their Master Trainer Agreement and Certification application within one month from completion of certification requirements. To submit the certification application, log in to the Member Portal on the SMRC website's home page. "Login" is found on the top menu on the home page: <u><a href="https://selfmanagementresource.com/">https://selfmanagementresource.com/</a></u></li> <li>4. To remain a certified Master Trainer in multiple programs, they must complete Program trainings and workshops as detailed in Part III above.</li> </ol>